Corporate Snapshot

Capital Structure

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fully Paid Ordinary Shares (current)</td>
<td>316.48 million</td>
</tr>
<tr>
<td>Options</td>
<td>Nil</td>
</tr>
<tr>
<td>Share Price (28 April 2014)</td>
<td>$4.73</td>
</tr>
<tr>
<td>Market Capitalisation (as at 28 April 2014)</td>
<td>$1.497 billion</td>
</tr>
<tr>
<td>Cash (as at 31 December 2013)</td>
<td>$114.0 million</td>
</tr>
<tr>
<td>Senior Debt (as at 31 December 2013)</td>
<td>$46.4 million</td>
</tr>
<tr>
<td>Senior Unsecured Notes</td>
<td>$120.0 million</td>
</tr>
</tbody>
</table>

1 Year Share Price Chart

<table>
<thead>
<tr>
<th>Price Range</th>
<th>Apr-13</th>
<th>Jun-13</th>
<th>Jul-13</th>
<th>Sep-13</th>
<th>Nov-13</th>
<th>Jan-14</th>
<th>Mar-14</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5.00</td>
<td>$4.50</td>
<td>$4.00</td>
<td>$3.50</td>
<td>$3.00</td>
<td>$2.50</td>
<td>$2.00</td>
<td>$1.50</td>
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<td>$1.00</td>
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</table>

Directors & Senior Management

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jenny Hutson</td>
<td>Chairperson</td>
</tr>
<tr>
<td>Chris Scott</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Andrew Kemp</td>
<td>Non-Executive Director</td>
</tr>
<tr>
<td>Brian Bailison</td>
<td>Non-Executive Director</td>
</tr>
<tr>
<td>Susan Forrester</td>
<td>Non-Executive Director</td>
</tr>
<tr>
<td>Chris Sacre</td>
<td>Chief Operating &amp; Financial Officer</td>
</tr>
</tbody>
</table>

Substantial Shareholders

<table>
<thead>
<tr>
<th>Shareholder</th>
<th>Shares</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>National Australia Bank Limited</td>
<td>18.77 million</td>
<td>5.9%</td>
</tr>
<tr>
<td>Bennelong Funds Management Group Pty Ltd</td>
<td>16.48 million</td>
<td>5.2%</td>
</tr>
</tbody>
</table>
2013 Year in Review

Our Centres
- 252 owned childcare centres (↑ 44%)
- 234 owned childcare centres in Australia and 18 childcare centres in Singapore
- 51 franchised childcare centres in Singapore
- Acquired 86 centres during CY13 (↑ from 33 centres acquired in 2012)
- 8 centres were divested in CY13
- 19,085 licenced places per day to over 29,600 children.
- Daily licence capacity increased by 5,664 places (↑ 42%)
- 6,288 employees
- Under the National Quality Framework each Australian childcare centre is required to have a bachelor qualified teacher by 2014 and in response G8 Education has employed some 277 teachers, with a continued focus to recruit bachelor qualified teachers

Financial Performance
- Revenue $275.2m (↑ 53%)
- Earning Before Interest and Tax $49.4m (↑ 68%)
- Net Profit After Tax $31.1m (↑ 62%)

Dividends
- Dividends increased to 14 cents per share, per annum (fully franked) as at December 2013 (↑ 75%)
Significant Events Post 31 December 2013

Acquisitions

- G8 Education announced on 10 February 2014, it had contracts to acquire 63 childcare and education centres with a total licence capacity of 4,254. The total purchase price for the 63 centres is $104.67 million with $103.85 million payable at settlement and a further payment of $0.82 million conditional upon the centre based EBIT target being achieved in the 12 months post settlement. The purchase price is based on 4 times anticipated EBIT for the 12 months post settlement with settlement expected by 30 April 2014.

- On 3 April 2014, G8 Education announced it had the right to acquire 91 premium childcare and education centres from a number of different vendors. These 91 premium childcare and education centres include 76 long day centres and 15 centres for outside school hours care. The acquisition of these centres will increase G8 Education’s Australian licensed places by 6,203 places to 27,995 places.

- Settlement of the acquisitions will occur progressively between 31 March 2014 and 30 September 2014, subject to contractual conditions being satisfied.

- The aggregate purchase price of $228 million is payable on a range of completion dates between 31 March 2014 and 30 September 2014. The 91 centres will contribute $39.4 million of annualised centre based EBIT for financial year 2015. The aggregate purchase price of $228 million represents 5.79 times anticipated centre based EBIT for the full 12 months of the financial year ending 31 December 2015.

Capital

- G8 Education signed a revised facility agreement with the Bank of Western Australia, which extends the term of the senior debt facility until March 2017.

- G8 Education completed an Unsecured Note offering raising $50 million in March 2014.

- G8 Education placed ordinary shares to institutions and sophisticated investors at $4.60 per share in two tranches of $50 million each to raise $100 million.
Locations in Australia as at 31 December 2013

234 owned centres across Australia

- 12 centres Nth Queensland
- 11 centres Queensland
- 14 centres Sunshine Coast & Wide Bay
- 10 centres South Australia
- 10 centres SE Qld & Nth NSW
- 30 centres NSW
- 22 centres NSW central coast
- 61 centres NSW
- 64 centres Victoria
- 10 centres ACT

For personal use only
G8 Education’s mission is to be Australasia’s leading provider of high quality, developmental and educational child care services. Our aim is to achieve this through:

- A portfolio of outstanding early childhood education brands
- A focus on the importance of early childhood education
- By making good centres great through focusing on outstanding early childhood education management

G8 Education’s Corporate Strategy is based around our four pillars for growth and sustainability:

- **Quality Education & Care**: To nurture and develop children’s minds, social skills and confidence in a safe and stimulating environment.
- **Employees**: To commit to employee development and a rewarding culture which will ensure an engaged and driven workforce.
- **Community**: To be responsive to local families and deliver upon community expectations.
- **Profitability**: To grow and derive value for shareholders through innovative services, systems and management.
The table opposite shows the underlying group NPAT and EPS growth from CY10 to CY13.

- Underlying NPAT has increased by 64% from CY12 to CY13 due to the contributions from acquisitions and strong organic growth in the like for like portfolio.

- CAGR of 28% for underlying EPS and 61% for underlying NPAT from CY10 to CY13.

- Importantly, G8 Education has a focused approach to ensure all acquisitions are EPS accretive. As a result EPS has grown by 27% from CY12 to CY13 and a CAGR of 28% from CY10 to CY13.
The total average portfolio occupancy increased 370 basis points in CY13 compared to CY12. This growth is a function of organic improvement and positive centre acquisitions.

Like for like occupancy across 126 child care centres has increased by 180 basis points from CY12 v CY13.

Average occupancy in CY13 was 84%
Market Potential

**Highly Fragmented industry**
- Approximately 6500 long day care centres across Australia
- G8 Education Limited represents approximately 4% of the market
- Goodstart represents approximately 12% of the market
- Estimated approximately 4000 centres in the addressable market

**Strong long-term demand for early childhood education services**
- Changing attitude from child minding to education / crucial foundation step to better educational outcomes
- Increased numbers of women in the workforce expected to continue
- Government funding increased from $6bn in 11/12 up 63% from 07/08
- Undersupply in key demographic areas

**Strong pipeline of acquisition opportunities**
- Good relationships with brokers and vendors
- Strong reputation in the sector
- Disciplined due diligence

**Implement best practice operating efficiencies to improve organic performance**
- Proven results from previous acquisitions
Market Potential

Australian Statistics since 2006 Baby Boom

- **Australia ranks 30th against OECD countries for enrolment rates**
- **31% increase in number of children enrolled in Govt. approved childcare since 2006 baby boom**
- **17% increase in number of Long Day Care (LDC) Places since 2006 baby boom**

Potential to increase enrolments:

- Current Government support Funding through Child Care Rebate **CCR** (not means tested, capped at $7,500) and Child Care Benefit **CCB** (means tested)
- Room to move on educational funding – Average OECD countries pre-primary expenditure equates to 0.5% of GDP. Australia invests 0.01% of GDP. An increase of funding would significantly increase enrolments inline with fellow OECD countries
- Since 2006 the 0-5 year population increased by 183,000 (6 times the 20 year average)
- National Quality Framework introduced in 2012 increases the propensity of parents/guardians to view childcare as an educational imperative
- Since the year 2000, the proportional attendance rate of childcare services has grown from 21% to 38% in the year to June 2011.
- Sector licencing based on m² requirement inside (3.25m²) and outdoors (7m²) compared to other countries like the UK (2.5m²).

Source: Educational Indicators in Focus OECD.
THANK YOU

Questions?
Investing in the future of childcare.
Resolution 1 – Remuneration Report

The company seeks members’ consideration, and if thought fit, passage of the following resolution as an advisory ordinary resolution in accordance with section 250R(2) of the Corporations Act:

‘That the section of the report of the Directors contained in the 2013 Annual Report dealing with the remuneration of the Company’s Directors and Senior Executives (‘Remuneration Report’) be adopted.’
Resolution 2 – Re-election of a director
Andrew Peter Somerville Kemp

The company seeks members’ consideration and if thought fit, passage of the following resolution as an ordinary resolution:

‘That Mr Andrew Peter Somerville Kemp, who retires in accordance with Listing Rule 14.4 and Article 47(b) of the Company’s Constitution and, being eligible for re-election, be elected as a Director of the Company.’
Resolution 3 – Re-election of a director
Susan Margaret Forrester

The company seeks members’ consideration and if thought fit, passage of the following resolution as an ordinary resolution:

‘That Ms Susan Margaret Forrester, who retires in accordance with Listing Rule 14.4 and Article 47(b) of the Company’s Constitution and, being eligible for re-election, be elected as a Director of the Company.’
Resolution 4 – Ratification of share issue

The company seeks members’ consideration and if thought fit, passage of the following resolution as an ordinary resolution:

‘That for the purposes of Listing Rule 7.4 and for all other purposes, members ratify and approve the previous issue of 26 million shares issued through a placement on 1 October 2013 to raise $80.6 million.’