G8 Education Overview

G8 Education Limited (ASX:GEM)
May 2011

Investing in the future of childcare
Overview

Following the acquisition of 5 separate child care groups over the past 14 months G8 Education’s child care portfolio now comprises:

- **Australia**
  - 125 owned child care centres
  - 6 centres under contract

- **Singapore**
  - 13 owned child care centres*
  - 5 centres under contract
  - 57 franchised child care centres
  - 16 franchisees seeking premises

* Refer 19 April 2011 announcement in relation to Cherie Hearts. G8 Education receives the profit from these centres while legal proceedings are resolved.
The vision of G8 Education

A portfolio of outstanding child care brands:
- Cherie Hearts
- Early Learning Services
- World of Learning
- Bourne Learning
- Community Kids
- Holiday Club
- Kindy Patch
- Headstart
- Kids Korner

Focus on the importance of child care

Make good centres great through focusing on outstanding child care management
G8’s mission

Our mission is to be Australasia’s leading provider of high quality, developmental and educational child care services, and to achieve this through growth and sustainability:

**Quality Education & Care**
- To nurture and develop children’s minds, social skills and confidence in a safe and stimulating environment.

**Employees**
- To commit to employee development and a rewarding culture which will ensure an engaged and driven workforce.

**Community**
- To be responsive to local families and deliver upon community expectations.

**Profitability**
- To grow and derive value for shareholders through innovative services, systems and management.
## Singapore Centres

<table>
<thead>
<tr>
<th>Location</th>
<th>Total centres</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Owned centres</td>
<td>13*</td>
</tr>
<tr>
<td>Contracted Owned centres (to settle 1 June 2011)</td>
<td>5</td>
</tr>
<tr>
<td>Franchised centres in operation</td>
<td>57</td>
</tr>
<tr>
<td>Franchised centres pending finalisation of premises</td>
<td>16</td>
</tr>
<tr>
<td><strong>Total centres</strong></td>
<td><strong>91</strong></td>
</tr>
<tr>
<td><strong>Total license capacity (excluding pending premises)</strong></td>
<td><strong>6,005</strong></td>
</tr>
</tbody>
</table>

* Refer to 19 April 2011 announcement in relation to Cherie Hearts.
# Australian Centres

<table>
<thead>
<tr>
<th>State</th>
<th>Total Australian centres (assuming completion of all announced acquisitions as at 16 May 2011)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Queensland</td>
<td>59</td>
</tr>
<tr>
<td>New South Wales</td>
<td>48</td>
</tr>
<tr>
<td>Victoria</td>
<td>6</td>
</tr>
<tr>
<td>Australian Capital Territory</td>
<td>5</td>
</tr>
<tr>
<td>South Australia</td>
<td>13</td>
</tr>
<tr>
<td><strong>Total centres</strong></td>
<td><strong>131</strong></td>
</tr>
<tr>
<td><strong>Total license capacity</strong></td>
<td><strong>9,449</strong></td>
</tr>
</tbody>
</table>
2011 Guidance

<table>
<thead>
<tr>
<th></th>
<th>2011 Actual for Q1 AUD$ million</th>
<th>2011 Guidance for Q1 AUD$ million</th>
<th>2011 Guidance for the Group AUD$ million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>28.40</td>
<td>31.92</td>
<td>142.33</td>
</tr>
<tr>
<td>Expenses</td>
<td>25.36</td>
<td>28.83</td>
<td>118.68</td>
</tr>
<tr>
<td>Earnings Before Interest and Tax</td>
<td>3.04</td>
<td>3.09</td>
<td>23.55</td>
</tr>
<tr>
<td>Interest</td>
<td>0.39</td>
<td>0.66</td>
<td>3.05</td>
</tr>
<tr>
<td>Net Profit Before Tax</td>
<td>2.65</td>
<td>2.43</td>
<td>20.50</td>
</tr>
</tbody>
</table>

Guidance remains the same with the addition of Kids Korner acquisition and Singapore timing change of acquisitions with 52 franchisees contributing from 1 January 2011, 13 Corporate Owned centres from 1 March 2011 and 5 additional Corporate Owned centres from 1 June 2011. Pursuant to court orders G8 Education is to continue to derive the profits from the 13 corporate owned centres pending the finalisation of legal proceedings commenced by Cherie Hearts Group International Pte Ltd.

Source: GEM ASX Announcement: 31 January 2011 & 19 April 2011
Board and Management Team

Jenny Hutson, Chairperson
B.Com, LLB, FAIMM, MAICD

Chris Scott, Managing Director
B.Econ (Hons)

Craig Chapman, Chief Executive Officer
B.Com., CPA, CSA

Brian Bailison, Non-Executive Director
B.Com., B.Acc (Cum Laude), ACA

Chris Sacre, Chief Financial Officer/
Joint Company Secretary
B.Bus, CA, SA Fin, G Dip AppFin

Andrew Kemp, Non-Executive Director
B. Com., CA

Jae Fraser
General Manager Operations
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