G8 Education Limited

Annual General Meeting
30 April 2013

Investing in the future of childcare
2012 Year in review

Our Centres
- 167 owned centres in Australia
- 8 owned centres, 10 managed centres and 51 franchised centres in Singapore
- 33 centres purchased in Australia
- One centre sold in Australia
- 13,421 licenced places per day
- Group employee retention rate for permanent staff improved 5% when compared to 2011.
  Retention rates are well above the industry average.

Financial Performance
- Earnings before Interest and Tax $30.01 million
- Net profit after tax of $19.2 million

Dividends
- Dividends increased to 2 cents per quarter fully franked by the end of 2012

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G8 Education’s brands

Investing in the future of childcare
G8’s vision and mission

Our mission is to be Australasia’s leading provider of high quality, developmental and educational child care services. We aim to achieve this through:

- A portfolio of outstanding early childhood education brands
- A focus on the importance of early childhood education
- By making good centres great through focusing on outstanding early childhood education management

**Quality Education & Care**
To nurture and develop children’s minds, social skills and confidence in a safe and stimulating environment

**Employees**
To commit to employee development and a rewarding culture which will ensure an engaged and driven workforce

**Community**
To be responsive to local families and deliver upon community expectations

**Profitability**
To grow and derive value for shareholders through innovative services, systems and management
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## Capital structure

<p>| | |</p>
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Ordinary Shares</td>
<td>272.15 million</td>
</tr>
<tr>
<td>Options exerciseable at $1.27</td>
<td>0.2 million</td>
</tr>
<tr>
<td>Shares price 29 April 2013</td>
<td>$2.41</td>
</tr>
<tr>
<td>Market capitalisation</td>
<td>$656 million</td>
</tr>
<tr>
<td>Cash (as at 31/12/12)</td>
<td>$21.8 million</td>
</tr>
<tr>
<td>Drawn debt (as at 31/12/12)</td>
<td>$49.98 million</td>
</tr>
<tr>
<td>Senior debt facility (as at 31/12/12) (Bankwest)</td>
<td>$56.6 million</td>
</tr>
</tbody>
</table>

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Group Structure - Australia

Chris Sacre
Chief Operating & Financial Officer/Company Secretary

Glenn Davies
IT Manager

Jae Fraser
GM Operations

Angela Karzon
Marketing Manager

Emily MacDonald
Financial Controller

Jessica Battersby
HR Manager

Melanie Excell
Senior Operations Manager

Kirsten Berry
Senior Operations Manager

15 operations managers

167 centre directors

More than 4,000 centre staff
Over 13,400 Licenced places

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# 2012 Audited Results

<table>
<thead>
<tr>
<th>Consolidated Year End 31 December</th>
<th>2012 ($'000)</th>
<th>2011 ($'000)</th>
<th>Variance (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>179,991</td>
<td>142,899</td>
<td>26%</td>
</tr>
<tr>
<td>Expenses</td>
<td>(150,584)</td>
<td>(118,017)</td>
<td>28%</td>
</tr>
<tr>
<td>Earnings Before Interest and Tax</td>
<td>29,407</td>
<td>24,882</td>
<td>18%</td>
</tr>
<tr>
<td>Interest</td>
<td>(2,539)</td>
<td>(2,188)</td>
<td>16%</td>
</tr>
<tr>
<td><strong>Net Profit Before Tax</strong></td>
<td><strong>26,868</strong></td>
<td><strong>22,694</strong></td>
<td><strong>18%</strong></td>
</tr>
<tr>
<td><strong>Net Profit After Tax</strong></td>
<td><strong>19,209</strong></td>
<td><strong>17,250</strong></td>
<td><strong>11%</strong></td>
</tr>
<tr>
<td>Less non-recurring abnormal transactions:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deferred consideration not paid</td>
<td>(954)</td>
<td>(4,299)</td>
<td></td>
</tr>
<tr>
<td>Legal expenses in relation to the Singapore court case</td>
<td>535</td>
<td>956</td>
<td></td>
</tr>
<tr>
<td>Share based payment expense</td>
<td>250</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stamp duty</td>
<td>494</td>
<td></td>
<td></td>
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<tr>
<td>Write off of borrowing costs on refinance</td>
<td>196</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Underlying Net Profit After Tax</strong></td>
<td><strong>19,730</strong></td>
<td><strong>13,907</strong></td>
<td><strong>42%</strong></td>
</tr>
<tr>
<td><strong>Underlying EPS (cents per share)</strong></td>
<td><strong>9.20</strong></td>
<td><strong>7.48</strong></td>
<td><strong>23%</strong></td>
</tr>
<tr>
<td><strong>Underlying Earnings Before Interest and Tax</strong></td>
<td><strong>30,012</strong></td>
<td><strong>20,539</strong></td>
<td><strong>39%</strong></td>
</tr>
<tr>
<td>Gearing ratio</td>
<td>24%</td>
<td>32%</td>
<td></td>
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Operations Update

• G8 Education has continued to make accretive acquisitions throughout 2012.
• The group acquired 33 childcare centres during 2012 and sold one centre.
• The group has contracted to purchase 17 premium childcare and education centres in the first quarter of 2013.
• G8 Education Limited represents approximately 3% of the long day care childcare sector in Australia. The acquisition opportunities remain strong.

Centre Portfolio

- Singpore centres
- Australian centres

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Occupancy in centres continues to increase

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From 2010 to 2012 G8 Education Limited has achieved an underlying CAGR for EBIT and Revenue of 54% and 39% respectively.

- Underlying revenue has increased by 29% from $138m in FY11 to $179m in FY12.
- Underlying EBIT has increased 39% from $21.9m in FY11 to $30.0m FY12.
- Like for like revenue and EBIT increased 10% and 11% respectively from FY11 to FY12 across 118 centres.
Significant Events post 31 December 2012

- G8 Education Limited raised $35m through a placement to institutional and sophisticated investors resulting in the issue of 24,137,931 shares.

- Contracted to acquire 17 childcare centres for $25.1 million which represents 4 times anticipated EBIT for the 12 months post completion. The centres are premium childcare and education centres located across New South Wales and in Victoria.

- A 25% increase in the dividend from 8 cents per annum fully franked to 10 cents per annum fully franked was announced with an April 2013 commencement.