

Annual Report 2013

































## Mission Statement

Our mission is to be Australia's leading provider of high quality, developmental and educational child care services. We seek to achieve this through our four pillars for growth and sustainability:

#### Quality Education & Care

To nurture and develop childrens' minds, social skills and confidence in a safe and stimulating environment.

#### **Employees**

To commit to employee development and a rewarding culture which will ensure an engaged and driven workforce.

#### Community

To be responsive to local families and deliver upon community expectations.

#### **Profitability**

To grow and derive value for shareholders through innovative services, systems and management.

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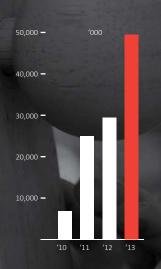
Revenue \$275.2m



# Occupancy like for like across 126 centres

83.8%



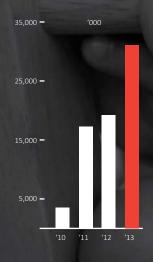


Earnings
Before Interest
and Tax
\$49.4m



Earning per share 11.28cps





Net Profit After Tax \$31.1m





Acquired 86 centres during CY13 growing the portfolio by 44%

# Chairperson's Report

Dear Shareholders,

On behalf of the Board, I am pleased to present the G8 Education 2013 Annual Report. I am pleased to announce very positive financial results with Net Profit after Tax of \$31.07 million for the 2013 financial year.

The year saw G8 Education continue to make earning per share accretive acquisitions. The Group went from 175 to 252 childcare and education centres, with daily licence capacity increasing by 5,664 places for children or some 42%. G8 Education is well placed to continue its successful acquisition strategy.

The Board is encouraged by G8 Education's response to the Government's early childhood reforms and the National Quality Framework. Under the National Quality Framework each Australian childcare centre is required to have a bachelor qualified teacher by 2014 and in response G8 Education has employed some 277 teachers, with a continued focus to recruit bachelor qualified teachers.

The management team under the leadership of Chris Scott, Chris Sacre and Jae Fraser continues to improve efficiencies with significant strategic milestones achieved during the year. G8 Education's continued earnings per share growth demonstrates the operational excellence of the G8 Education team.

My thanks go to my fellow Board members, the executive team, management team and our 6,288 employees for their dedication throughout the year.

I also thank our investors for their continued support.

Yours sincerely,

Jennifer J Hutson Chairperson

Tenny Hution.



# Managing Director's Report

Our mission to be Australia's leading provider of high quality, developmental and educational child care services continues to be realised. The Group's strong financial results and growth, both organically and through acquisitions, in the year ended 31 December 2013 provides evidence of the Group's ability to successfully execute and integrate earnings per share accretive acquisitions whilst providing the highest level of operating standards in our existing childcare facilities.

The year under review has provided a number of highlights which include:

- Expanding our portfolio of high quality childcare and educational facilities throughout 2013 with the addition of 86 centres;
- Achieving exceptional like for like organic growth in terms of both centre occupancy and EBIT margin improvements. Like for like occupancy grew by 180 occupancy points from CY12 to CY13. Group EBIT margins continue to grow with 17.9% achieved for CY13 (CY12: 16.3%);
- A 52.9% increase in revenue to \$275.2m which led to an increased Net Profit After Tax (NPAT) of \$31.1m up 62% from CY12;
- Earnings Per Share (EPS) increasing by 26% to 11.28 cents per share;
- Delivering strong returns for shareholders with a 75% increase in the annual dividend from 8 cents per share per annum in December 2012 to 14 cents per share per annum as at December 2013. This combined with a return on invested capital of 25.9% (CY12: 24.8%) confirms the Group's ability to continually integrate centre acquisitions whilst fostering the highest level of education quality and operational performance in our existing portfolio.

The Group continues to focus on initiatives that create environments for our educators, parents and children that are exceptional in the Australian childcare industry. Continually improving our facilities, upgrading educational resources and equipment the Group is in an excellent position to continue to deliver exceptional results for all stakeholders.

During 2013 the Group has been focused on our four pillars for growth and sustainability:

#### 1. Quality care and education

In 2013 \$9.4m was spent on upgrades to our facilities including, outdoor and indoor renovations and the introduction of new educational resources. Continually investing in our facilities provides the tools for our educators to continue to deliver exceptional care and education for the thousands of children that attend our childcare and education centres.

The Group continues to be assessed under the National Quality Framework, to date 62 centres have been assessed across 169 quality areas. The assessment process commenced in January 2012 and it is pleasing to note that no centres owned by the Group have received the ranking of significant improvement required.

#### 2. **Employees**

The Group is committed to maintaining a positive workplace culture and is focused on becoming an employer of choice through offering a number of workplace benefits for our 6,288 employees.

The Group's management team remains disciplined and focused on providing support for our network of front line childcare educators. Our area managers and corporate support teams are charged with the day to day role of supporting our educators in the field to ensure they are providing the highest level of care and education for the children attending our childcare and education centres.

With a continued focus on providing the highest level of employee workplace satisfaction and engagement it is pleasing to note that our staff turnover has declined and remains below the industry average.

#### 3. Community

This year, we provided care and education to over 29,600 children with 19,085 places available each day. The Group now operates under 13 brands developed to ensure the needs of its local community are being met. No two G8 Education centres are the same; they are a collaboration of children, parents and educators that attend the centre. All centres continue to be an integral part of their local community offering support to the families, charities and community events.

#### 4. Profitability

Group revenue for the year was \$275.2m (up 53% on the prior period) and net profit after tax was \$31.1m (up 62%).

#### Outlook

The future for G8 Education is exciting. During 2013 the Group delivered on sustainable, profitable future growth through our strategic priorities. The opportunity for acquisitions remains strong. At reporting date G8 Education Limited owned 252 childcare centres with 234 childcare centres in Australia (less than 4% of the long day care childcare sector) and 18 in Singapore.

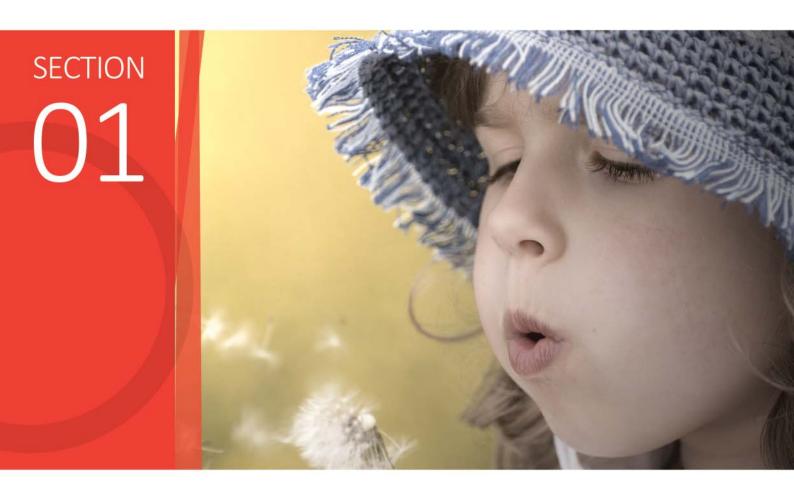
G8 will continue to focus on delivering shareholder value through our existing portfolio and via earnings per share accretive acquisitions.

**Christopher Scott Managing Director** 

# Key Financial Information

	Consolidated Group
Average number of centres in year	224
Number of owned centres at year end	252
Licence capacity of owned centres at year end	19,085 per day
Total number of employees at year end	6,288
Total number of full time equivalent employees at year end	3,864

Consolidated Year end 31 December	2013 \$'000	2012 \$'000	Variance (%)
Revenue	275,165	179,991	53%
Expenses	(225,776)	(150,584)	50%
Earnings Before Interest and Tax	49,389	29,407	68%
Interest	(4,790)	(2,539)	89%
Net Profit Before Tax	44,599	26,868	66%
Net Profit After Tax	31,072	19,209	62%
Less non-recurring transactions:			
Deferred consideration not paid	(550)	(954)	
Legal expenses in relation to the			
Singapore court case & acquisitions	528	535	
Share based payment expense	208	250	
Stamp duty	207	494	
Write off of borrowing costs on refinance	-	196	
Loss on sale	811	-	
Underlying Net Profit After Tax	32,276	19,730	64%
Underlying EPS (cents per share)	11.72	9.20	25%
Underlying Earnings Before Interest and Tax	50,593	30,012	69%
Gearing ratio (refer to note 22 (f))	12%	22%	



# Directors' Report & Corporate Governance Statement

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# Directors' Report

The Directors present their report on the consolidated entity (referred to hereafter as the Group) consisting of G8 Education Limited and the entities it controlled at the end of, or during, the year ended 31 December 2013.

All of the following persons were Directors of G8 Education Limited during the whole of the financial year and up to the date of this report. Mr M Reynolds was a Director up until his retirement on 30 April 2013.



Jennifer Joan Hutson

B.Com, LLB, FAIM | Chairperson Independent Non-Executive Director since 25 March 2010 Age 46

Jenny is an investment banker and fund manager. She is an experienced corporate adviser and company director. She has over 20 years' experience in advising listed companies on capital raisings, mergers and acquisitions, finance and governance issues. She was previously Chairperson of S8, Harvey World Travel and Travelscene American Express and a director of the Royal Childrens Hospital Foundation and the centenary committee for Surf Life Saving Australia.

Other current listed public company directorships

Former listed public company directorships in the last three years

Nil.

Special responsibilities include:

Chair of the Board and Member of Audit Committee.

Interest in shares and options

1,650,000 ordinary shares in G8 Education Limited.



Christopher John Scott

B.Econ (Hons) | Managing Director Executive Director since 25 March 2010 Age 66

Chris has over 25 years' experience in senior management positions. He has spent over 30 years in business in Singapore where he was involved in a number of successful businesses.

Chris was also the founder and managing director of ASX listed S8 which was an integrated travel company that made 36 acquisitions over 5 years and was capitalised at \$700 million. His operational, analytical and strategic skills are critical in the selection of potential acquisitions.

Other current listed public company directorships

Former listed public company directorships in the last three years

Nil.

Special responsibilities Managing Director.

Interest in shares and options 2,000,000 ordinary shares in G8 Education Limited.



Brian Hilton Bailison
B.Com., B.Acc (Cum Laude), ACA

Non-Executive Director since 25 March 2010

Age 43

Brian has over 17 years' experience in finance, corporate finance and operations from senior roles in listed and unlisted businesses in South Africa and Australia, including senior positions at Rand Merchant Bank Limited (South Africa's largest bank-assurance business), the Ivany Investment Group (diversified investment Group) and Payce Consolidated Limited which operated 59 child care centres prior to them becoming part of the Group.

Other current listed public company directorships Nil.

Former listed public company directorships in the last three years

Nil.

Special responsibilities

Member of Audit Committee.

Interest in shares and options Nil.



#### Andrew Peter Somerville Kemp

B.Com., CA Non-Executive Director since 15 March 2011 Age 62

Andrew is the managing director of Huntington Group, a Queensland based advisory firm. Andrew has structured and implemented the ASX listing of over 10 companies in addition to other corporate advisory and investment activities.

Andrew joined AIFC, the merchant banking affiliate of the ANZ Banking Group in Sydney and then opened AIFC's Queensland office in 1979. He established Huntington Group in 1987.

Other current listed public company directorships

- PTB Group Limited (appointed August 2006); and
- Silver Chef Limited (appointed February 2005).

Former listed public company directorships in the last three years

- Trojan Equity Limited (appointed March 2005 and ceased March 2013); and
- Eureka Group Holdings Limited (appointed March 2004 and ceased in February 2011)

Special responsibilities
Chair of Audit Committee.

Interest in shares and options
103,043 ordinary shares in G8 Education Limited.



Susan Margaret Forrester

BA, LLB (Hons) EMBA, FAICD Non-Executive Director since 1 November 2011 Age 46

Susan Forrester is an experienced company director with a diverse portfolio career. She has a significant blend of commercial, financial and legal management experience gained across public, private organisations.

She is currently a director of Healthdirect Australia Limited and is the Chairperson of Oncore Group Holdings and Propell National Valuers. She also leads the Strategy Practice of Board Matters Pty Ltd, where she provides expert advice to listed and unlisted Boards on Board governance, executive and strategy issues.

Other current listed public company directorships Nil.

Former listed public company directorships in the last three years

Nil.

Special responsibilities

Nil.

Interest in shares and options Nil.



#### Company Secretary | Chris Sacre

B.Bus., CA, SA Fin, GDipAppFin (Finsia) Chief Operating and Financial Officer and Company Secretary

Chris is the Group Chief Operating and Financial Officer responsible for financial management including reporting, forecasting (short term and long term growth), centre acquisitions and operational management.

Chris' formal qualifications include a Bachelor of Business and a Graduate Diploma in Applied Finance. Chris is a qualified Chartered Accountant and a fellow member of Financial Services Institute of Australasia. Chris provides invaluable experience and skills from a business and financial perspective and integral in the acquisition process.

Chris has been involved in the child care industry since 2007.

Interests in shares and options disclosed in this section includes interests of associates as defined for the purposes of the Corporations Act and ASX Listing Rules.

#### **Principal Activities**

The principal continuing activities of the Group during the year were:

- Operation of child care centres owned by the Group; and
- Ownership of child care centre franchises.

There has been no significant change to the Group's activities during the financial year ended 31 December 2013.

#### Review of operations

Information on the operations and financial position of the Group and its business strategies and prospects is set out in the Chairperson's and Managing Director's Report on pages 6 and 8 respectively of this annual report.

#### Significant changes in the state of affairs

Significant changes in the state of affairs of the Group during the year were as follows:

- Acquired an additional 86 child care centres and sold 8 child care centres in Australia; and
- Contributed equity increased by \$121.8 million (from \$180.16 million to \$302.0 million) as a result of a placement, share purchase plan and the dividend reinvestment plan. Details of the changes in contributed equity are disclosed in note 22 to the financial statements.
- The Group raised \$70 million via the issue of corporate notes

#### Matters subsequent to the end of the financial year

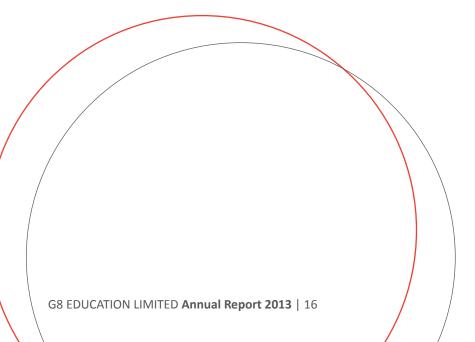
The following material matters have taken place subsequent to year end:

- The Group announced the proposed acquisition of 63 childcare centres for \$104.67m
- The Group signed a revised facility agreement with Bank of Western Australia which extends the term of the senior debt facility until March 2017.

#### Likely developments and expected results of operations

The Group will continue to pursue it objectives of increasing the profitability and the market share of its childcare business during the next financial year. This will be achieved through organic and acquisition led growth.

Further information about the likely developments in the operations of the Group and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Group.



#### Dividends

Dividends declared or paid during the financial year were as follows:

	2013 \$'000	2012 \$'000
Dividend for the quarter ended 31 March 2013 of 2.5 cents per share (2012: 1.5 cents per share) paid on 11 April 2013 (2012: Paid on 12 April 2012).	6,773	3,003
Dividend for the quarter ended 30 June 2013 of 3.0 cents per share (2012: 1.5 cents per share) paid on 10 July 2013 (2012: Paid on 9 July 2012).	8,165	3,057
Dividend for the quarter ended 30 September 2013 of 3.0 cents per share (2012: 2.0 cents per share) paid on 11 October 2013 (2012: Paid on 9 October 2012).	8,202	4,106
Dividend for the quarter ended 31 December 2013 of 3.5 cents per share (2012: 2.0 cents per share) paid on 10 January 2014 (2012: Paid 11 January 2013).	10,509	4,921
	33,649	15,087

#### Meeting of Directors

The number of meetings of the Company's Board of Directors and of each Board committee held during the year ended 31 December 2013, and the number of meetings attended by each Director were:

Director		Full meetings of Directors		- Addit Committee		ommittee
	А	В	А	В		
J J Hutson	11	11	2	2		
C J Scott	11	11	-	-		
B H Bailison	11	11	2	2		
A P S Kemp	11	11	2	2		
S M Forrester	11	11	-	-		
M Reynolds (retired 30 April 2013)	4	4	-	-		

#### Environmental regulation

The Group is subject to and complies with environmental regulations under State legislation in the management of its operations. The Group does not engage in activities that have particular potential for environmental harm.

No incidents have been recorded and the Directors are not aware of any environmental issues which have had, or are likely to have, a material impact on the Group's business.

#### **Retirement of Directors**

Mr M Reynolds retired as a Director on 30 April 2013 and did not offer himself for re-election.

#### Remuneration Report

The Remuneration Report is set out under the following main headings:

- A. Principles used to determine the nature and amount of remuneration;
- B. Details of remuneration;
- C. Service Agreements; and
- D. Share-based compensation.

The information provided in this Remuneration Report has been audited as required by section 308(3C) of the Corporations Act 2001.

#### A. Principles used to determine the nature and amount of remuneration

The objective of the Group's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with achievement of strategic objectives and the creation of value for shareholders, and conforms with market practice for delivery of reward.

The Board ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage / alignment of executive compensation;
- transparency; and
- capital management.

The Group has structured an executive remuneration framework that is market competitive and complementary to the reward strategy of the organisation.

#### Consequences of performance on shareholder wealth

In considering the Group's performance and benefits for shareholder wealth, the Board have regard to the following indices in respect of the current financial year and the previous three financial years.

	2013	2012	2011
	\$'000	\$'000	\$'000
Profit attributable to owners of the company	31,072	19,209	17,250
Underlying profit attributable to owners of the company	32,276	19,730	13,907
Dividends paid or provided for	33,649	15,087	7,476
Revenue from continuing operations	270,727	174,808	134,157

Profit is one of the financial performance targets considered in setting executive remuneration. Profit amounts have been calculated in accordance with Australian Accounting Standards (AASBs).

The overall level of compensation takes into account the performance of the Group over a number of years. The Group's underlying profit from ordinary activity after income tax has increased by 132% from CY11 to CY13. During the same period senior executive compensation has increased by 14%.

#### Non-Executive Directors

Fees and payments to non-executive Directors reflect the demands and the responsibilities which are made on of the Directors.

Non-executive Directors' fees and payments are reviewed annually by the Board.

#### Directors' Fees

The current base remuneration was last reviewed with effect from 4 June 2013.

Non-executive Directors' fees are determined within an aggregate Directors' fee pool limit, which has been approved by shareholders.

The approved maximum is \$500,000 per annum which was approved in December 2007.

The following fees, exclusive of superannuation, have applied since 4 June 2013.

Base Fees	From 4 June 2013 to current
Chairperson	\$95,239 per annum
Non-executive Directors	\$47,619 per annum
Audit committee Chairperson	\$59,523 per annum

#### **Executive Pay**

The executive pay currently has two components being base pay and benefits, including superannuation.

#### Base Pay

Base pay is structured as a total employment cost package which may be delivered as a combination of cash and prescribed nonfinancial benefits at the executive's discretion.

Executives are offered a competitive base pay that comprises the fixed component of pay and rewards. Base pay for executives is reviewed annually to ensure the executives' pay is competitive with the market and comparable to other companies of similar operational complexity and market capitalisation as G8 Education Limited. The salary levels were determined by analysing other listed public companies in the ASX 200 index to ensure that the Group's executive pay structure is market based. An executive's remuneration is also reviewed on promotion.

There are no guaranteed base pay increases included in any executives' contracts.

#### **Benefits**

Executives receive benefits including loans from the Group to acquire shares in the Company. These loans are provided to ensure a deep alignment is created between executive performance and shareholders' interests.

There were no performance bonuses paid during the year to any executive directors or other key management personnel.

#### Voting and comments made at the Company's 2012 Annual General Meeting

G8 Education Limited unanimously passed the remuneration report on a show of hands for the 2012 financial year. The Company did not receive any specific feedback at the AGM or throughout the year on its remuneration practices.

#### B. Details of remuneration

#### Amounts of remuneration

Details of the remuneration of Key Management Personnel (as defined in AASB 124 Related Party Disclosures) of G8 Education Limited are set out in the following tables on pages 20 and 21.

The Key Management Personnel of G8 Education Limited and the Group are the same persons and include the Directors and the following executive officers or senior managers who have authority and responsibility for planning, directing and controlling the activities of the entity:

- C P Sacre Chief Operating and Financial Officer and Company Secretary;
- KR Lacey Chief Executive Officer until her resignation on 16 January 2013; and
- J D Fraser General Manager Operations.

#### Key Management Personnel and other executives of G8 Education Limited and the Group:

2013	Short term employee benefits	Post employment benefits	Share based payment	Termination payments	Total
Name	Cash salary and fees	Superannuation			
Non-executive directors					
J J Hutson, Chairperson	88,733	8,105	-	-	96,838
B H Bailison	44,366	4,052	-	-	48,418
A P S Kemp	54,754	4,996	-	-	59,750
S M Forrester	44,366	4,052	-	-	48,418
M Reynolds	14,000	1,246	-	-	15,246
Executive directors					
C J Scott	439,554	4,936	-	-	444,490
Other Key Management Personne	I				
K R Lacey, CEO ^ (resigned on 16 Jan 2013)	12,663	4,118	-	50,000	66,781
C P Sacre, CFO & Secretary *	263,846	21,685	133,893	-	419,424
J D Fraser, GM Operations*	184,039	16,516	89,262	-	289,817
Total	1,146,321	69,706	223,155	50,000	1,489,182

2012	Short term Post employee benefits employment benefits		Share based payment	Termination payments	Total
Name	Cash salary and fees	Superannuation			
Non-executive directors					
J J Hutson, Chairperson	80,000	7,200	-	-	87,200
B H Bailison	40,000	3,600	-	-	43,600
A P S Kemp	50,000	4,500	-	-	54,500
S M Forrester	40,000	3,600	-	-	43,600
M Reynolds	40,000	3,600	-	-	43,600
<b>Executive directors</b>					
C J Scott	415,208	5,203	-	-	420,411
Other Key Management					
Personnel					
K R Lacey <sup>^</sup> (resigned on 16 Jan 2013)	46,154	4,117	59,237	-	109,508
C P Sacre*	250,000	21,043	114,562	-	385,605
D T Peters (resigned on 27 Sept 2012)	116,725	11,942	-	61,191	189,858
J D Fraser*	180,712	15,602	76,375	-	272,689
Total	1,258,799	80,407	250,174	61,191	1,650,571

<sup>^</sup>Share based payment relates to the associated costs of the employee options granted 27 September 2012.

#### C. Service agreements

On appointment to the Board, all non-executive Directors enter into a service agreement with the Company in the form of a letter of appointment. The agreement summarises the Board policies and terms, including compensation, relevant to the office of director.

Remuneration and other terms of employment for the Managing Director (MD), Chief Financial Officer (CFO) and the General Manager of Operations (GMO) are formalised in agreements which have a provision for bonuses and other benefits which may be granted from time to time by the Board of Directors.

Contracts with executives may be terminated by either party with up to three months' notice. The MD and CFO require three months' notice by either party and the General Manager of Operations is required to give one month notice.

#### C J Scott, Managing Director

- Term of agreement on going, commenced March 2010, with a three month termination notice period;
- Base salary, exclusive of superannuation of \$540,000 per annum effective 1 November 2013, to be reviewed annually by the Board.

#### C P Sacre, Chief Operating and Financial Officer and Company Secretary

- Term of agreement ongoing, commenced April 2008, with a three month termination notice period.
- Base salary, exclusive of superannuation, of \$350,000 per annum effective 1 November 2013, to be reviewed annually by the Board.

#### J D Fraser, General Manager- Operations

- Term of agreement ongoing, commenced October 2006, with a one month termination notice period.
- Base salary, exclusive of superannuation, of \$250,000 per annum effective 1 December 2013, to be reviewed annually by the Board.

<sup>\*</sup>Share based payments costs relates to a fair value adjustment between value of shares as per loan agreement and the value of the shares on the date they were issued (refer to note 23 for further details).

#### D. Share Based Compensation

#### **Options**

No options were issued to Executive Directors or Key Management Personnel in 2013. Options were issued to K R Lacey on 27 September 2012 and divided into two tranches of 200,000 options each with an exercise price of \$1.27 per option. The vesting dates and expiry for each tranche were as follows:

- Tranche A had a vesting date of 27 September 2012 and an expiry date of 27 March 2014;
- Tranche B had a vesting date of 27 September 2013 and an expiry date of 27 March 2015.

The assessed fair value at grant date of options granted was allocated equally over the periods from grant date to vesting date, and the amount is included in the remuneration table on page 20 and 21. Fair values at grant date are independently determined using a binomial option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-fee interest rate for the term of the option.

Tranche B was cancelled with the resignation of K R Lacey on 16 January 2013. The value of the cancelled options was \$59,060. Tranche A options were exercised on 23 July 2013 with no options outstanding as at 31 December 2013.

The terms and conditions of each grant of options affecting remuneration in the previous, current or future reporting years are as follows:

	Date vested and			Value per option at
<b>Grant Date</b>	exercisable	Expiry date	Exercise price	<b>Grant Date</b>
27 September 2012	27 September 2012	27 March 2014	\$1.27	\$0.2193

The model inputs for options granted during the year ended 31 December 2012 included:

Options were granted for:	No consideration		
Exercise price:	\$1.27 per share		
Grant date:	27 September 2012		
Vesting date:	Tranche A - vesting date of 27 September 2012		
	Tranche B - vesting date of 27 September 2013 [Cancelled]		
Expiry date:	Tranche A - expiry date of 27 March 2014		
	Tranche B - expiry date of 27 March 2015 [Cancelled]		
Expected price volatility of the Group's shares:	55%		
Expected dividend yield:	7.3% (Tranche 1) and 8.3% (Tranche 2) [Cancelled]		
Risk-free interest rate:	Tranche A – 2.7333%		
	Tranche B – 2.4664% [Cancelled]		
Escrow year:	Nil		

#### Shares under option

There are no shares under option outstanding as at the date of this report.

#### Insurance of officers and auditors

During the year, G8 Education Limited paid a premium to insure the Directors and officers of the Company and its controlled entities. Under the terms of the policy the amount of the premium and the nature of the liability cannot be disclosed.

The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of entities in the Group and any other payments arising from liabilities incurred by the officers in connection with such proceedings.

This does not include such liabilities that arise from conduct involving wilful breach of duty of the officers or the improper use by the officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the Group.

It is not possible to apportion the premium between the amounts relating to the insurance against legal costs and those relating to other liabilities.

No insurance premiums or indemnities have been paid for or agreed by the Group for the current or former auditors.

#### Proceedings on behalf of the Group

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Group, or to intervene in any proceedings to which the Group is a party, for the purpose of taking responsibility on behalf of the Group for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Group with leave of the Court under section 237 of the Corporations Act 2001.

#### Non-audit services

The Group may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the Group are important.

Details of the amounts paid or payable to the auditors or other members of the HLB network for non-audit services provided during the year are \$23,330 and disclosed in note 26.

The Board has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors

imposed by the Corporations Act 2001. The Directors are satisfied the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the Board to ensure they do not impact the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics of Professional Accountants.

#### Auditor's independence declaration

A copy of the Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 24.

#### **Auditor**

HLB Mann Judd (SE Qld Partnership) continue in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of Directors.

Jennifer J Hutson Chairperson

Teny Huteon.

17 February 2014



#### **G8 Education Limited**

# Auditor's Independence Declaration under s.307C of the Corporations Act 2001 to the Directors of G8 Education Limited and Controlled Entities

As lead auditor for the audit of the consolidated financial report of G8 Education Limited for the year ended 31 December 2013, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (b) any applicable code of professional conduct in relation to the audit.

This declaration is in relation to the G8 Education Limited and the entities it controlled during the period.

HLB Mann Judd Chartered Accountants

HLB Mann Jull

C J M King Partner

Date: 17 February 2014 Brisbane, Queensland

# Corporate Governance Statement

G8 Education Limited (the Company) and the Board are committed to achieving and demonstrating the highest standards of corporate governance. The Board continues to review the framework and practices to ensure they meet the interests of shareholders. The Company and its controlled entities together are referred to as the Group in this statement. A description of the Group's main corporate governance practices are set out below. All these practices, unless otherwise stated, were in place for the entire year.

#### Principle 1: Lay solid foundations for management and oversight

The relationship between the Board and senior management is critical to the Group's long-term success. The Directors are responsible to the shareholders for the performance of the Group in both the short and the longer term and seek to balance sometimes competing objectives in the best interests of the Group as a whole. Their focus is to enhance the interests of shareholders and other key stakeholders and to ensure the Group is properly managed.

The responsibilities of the Board include:

- providing strategic guidance to the Group including contributing to the development of and approving the corporate strategy;
- reviewing and approving business plans, the annual budget and financial plans including available resources and major capital expenditure initiatives;
- overseeing and monitoring
  - organisational performance and the achievement of the Group's strategic goals and objectives;
  - compliance with the Company's Code of Conduct;
  - progress in relation to the company's diversity objectives and compliance with the diversity policy;
  - progress of major capital expenditures and other significant corporate projects including acquisitions or divestments;

- monitoring financial performance including approval of the annual and half year financial reports and liaising with the Group's auditors;
- appointment, performance assessment and if necessary, removal of key executives;
- ratifying the appointment and/or removal and contributing to the performance assessment for the members of the senior management team including the CFO and the Company Secretary;
- ensuring there are effective management processes in place and approving major corporate initiatives;
- enhancing and protecting the reputation of the organisation;
- overseeing the operation of the Group's system for compliance and risk management reporting to shareholders; and
- ensuring appropriate resources are available to senior management.

Day to day management of the Group's affairs and the implementation of the corporate strategy and policy initiatives are formally delegated by the Board to the Managing Director and senior executives. These delegations are reviewed on an annual basis.

The Group has developed a process for annual appraisal of senior management measuring performance in ten areas, including contribution to the overall success of the business. The appraisal is designed to measure success in achieving objectives set for the past twelve months and to set objectives for the ensuing twelve months. Succession planning is also built into the appraisal process to encourage development of future leaders within the Group.

The Group undertook performance evaluations for the management team and senior executives in November 2013.

#### Principle 2: Structure the Board to add value

The Board operates in accordance with the broad principles set out below:

#### **Board composition**

The Board is to be comprised of both executive and non-executive Directors. Non-executive Directors bring perspective to the Board's consideration of strategic, risk and performance matters and are best placed to exercise independent judgement and review and constructively challenge the performance of management.

The Chairperson is elected by the full Board and is required to meet regularly with key executives. The Board is to establish measurable Board gender diversity objectives and assess annually the objectives and progress in achieving them. The Group is to maintain a mix of directors on the Board from different backgrounds with complementary skills and experience. The Board is required to undertake an annual Board performance review and consider the appropriate mix of skills required by the Board to maximise its effectiveness and its contribution to the Group.

The Board seeks to ensure that:

- at any point in time, its membership represents an appropriate balance between directors with experience and knowledge of the Group and directors with an external or fresh perspective;
- the size of the Board is conducive to effective discussion and efficient decision-making.

#### **Board** members

Details of the members of the Board, their experience, expertise, qualifications, term of office and independent status are set out in the Directors' Report. The Board consists of five directors, four of whom are non-executive and all four (J J Hutson, B H Bailison, A Kemp and S Forrester) are considered independent under the principles set out below.

#### Directors' Independence

The Board has adopted specific principles in relation to Directors' independence. These state that to be independent, a director must be a non-executive and:

not be a substantial shareholder of the Group or an officer
of, or otherwise associated directly with, a substantial
shareholder of the Group;

- within the last three years, not have been employed in an executive capacity by the Company or any other Group member, or been a director after ceasing to hold any such employment;
- within the last three years not have been a principal of a material professional adviser or a material consultant to the Company or any other Group member, or an employee materially associated with the service provided;
- not be a material supplier or customer of the Company or any other Group member, or an officer of or otherwise associated directly or indirectly with a material supplier or customer;
- must have no material contractual relationship with the Company or a controlled entity other than as a director of the Group;
- be free from any interest and any business or other relationship which could, or could reasonably be perceived to, materially interfere with the Directors ability to act in the best interests of the Company.

Materiality for these purposes is determined on both a quantitative and qualitative basis.

In addition, a transaction of any amount or a relationship is deemed material if knowledge of it may impact the shareholders' understanding of the Directors' performance. Recent thinking on corporate governance has introduced the view that a Director's independence may be perceived to be impacted by lengthy service on the Board. To avoid any potential concerns, the Board has determined that a director will not be deemed independent if he or she has served on the Board of the Company for more than ten years.

#### Term of Office

The Company's Constitution specifies that all Directors, other than a managing director, must retire from office no later than the third annual general meeting following their last election. Where eligible, a director may stand for re-election.

#### Chairperson and Managing Director

The Chairperson is responsible for leading the Board, ensuring Directors are properly briefed in all matters relevant to their role and responsibilities, facilitating Board discussions and managing the Board's relationship with the Company's senior executives. In accepting the position, the Chairperson has acknowledged the significant time commitment that will be required and confirmed that other positions will not hinder their effective performance in the role of Chairperson.

The Managing Director is responsible for implementing Group strategies and policies.

#### Induction

The induction provided to new Directors and senior managers enables them to actively participate in Board decision making as soon as possible. It ensures that they have a full understanding of the Company's financial position, strategies, operations, culture, values and risk management policies. It also explains the respective rights, duties, responsibilities, interaction and roles of the Board and senior executives and the Company's meeting arrangements.

#### Commitment

The Board held 11 Board meetings during the year.

The number of meetings of the Company's Board of Directors and of each Board committee held during the year ended 31 December 2013, and the number of meetings attended by each director is disclosed on page 17.

It has been the Company's practice to allow executive Directors to accept appointments outside the Company with approval of the Board. There are currently no Executive Directors with outside appointments.

The commitments of non-executive Directors are considered by the Board prior to the Directors' appointment to the Board of the Company and are to be reviewed each year as part of the annual performance assessment.

Prior to appointment or being submitted for re-election, each non-executive director is required to specifically acknowledge that they have and will continue to have the time available to discharge their responsibilities to the Company.

#### Conflict of interests

There were no conflicts of interests during the year ended 31 December 2013.

#### Independent professional advice

Directors and Board committees have the right, in connection with their duties and responsibilities, to seek independent professional advice at the Company's expense. Prior written approval of the Chairperson is required, but this will not be unreasonably withheld.

#### Nominations and Remuneration

Due to the small size of the Board, nomination and remuneration matters are addressed by the Board. A set of guidelines has been established in this regard. The guidelines are available at www.g8education.edu.au or by contacting the registered office.

#### **Board Performance Assessment**

The Board has developed an annual self assessment process for its collective performance and the performance of the Chairperson and its committees. A questionnaire is to be completed by each Director, evaluating his or her individual performance, that of other Board members and of the Board as a whole. The results and any action plans are to be documented together with specific performance goals which are to be agreed for the coming year.

The Board performance assessment was completed in December 2013.

#### Principle 3: Promote ethical and responsible decision making

#### Code of Conduct

The Company has developed a Code of Conduct (the Code) which has been fully endorsed by the Board and applies to all Directors and employees. The Code is available at www. g8education.edu.au or by contacting the registered office. The Code is regularly reviewed and updated as necessary to ensure it reflects the highest standards of behaviour and professionalism and the practices necessary to maintain confidence in the Group's integrity.

In summary, the Code requires that at all times all Company personnel act with the utmost integrity, objectivity and in compliance with the letter and the spirit of the law and Company policies.

#### Trading in Company Securities

The purchase and sale of Company securities by Directors and employees is only permitted in accordance with the Company's Securities Trading Policy. The Company's share trading policy is available at www.g8education.edu.au or by contacting the registered office.

The Directors are satisfied that the Directors and Employees have complied with its policies on ethical standards, including trading in securities.

#### Diversity policy

The Company values diversity and recognises the benefits it can bring to the organisation's ability to achieve its goals. Accordingly, the Company has developed a diversity policy, a copy of which can be found on the Company's website. This policy outlines the Company's diversity objectives in relation to gender, age, cultural background and ethnicity.

It includes requirements for the Board to establish measurable objectives for achieving diversity and for the Board to assess annually both the objectives and the Company's progress in achieving them.

The table below illustrates the number of women employees and percentage of total workforce in the entire organisation, senior executive positions and on the Board.

The Board set measurable objectives for achieving gender diversity during 2014. G8 Education Limited currently has two women on the Board from a total of five Directors, and five women in the executive management team, from a total of nine.

#### **Actual**

	Number	%
Number of women employees in the whole organisation	5,901	97%
Number of women in senior executive positions	5	55%
Number of women on the Board	2	40%

The measurable objective set by the Board for 2014 are as follows:

	Target		Actual	
	No.	%	No.	%
Non- Executive directors and executives leadership roles will be women (1)	N/A	>40%	N/A	54%
Continually grow number of women in senior management (2)	>23	N/A	23	N/A

<sup>1</sup> Defined as head office executive management team

<sup>2</sup> Defined as Regional Operations Manager and head office executive management team

#### Principle 4: Safeguard integrity in financial reporting

#### **Audit Committee**

The audit committee consists of the following non-executive directors:

- A Kemp (Chair);
- J Hutson; and
- B Bailison.

Details of these Director's qualifications and attendance at audit committee meetings are set out in the Directors' Report on page 17.

All members of the audit committee are financially literate and have an appropriate understanding of the industry in which the Group operates.

The audit committee operates in accordance with a charter which is available on the Company's website. The main responsibilities of the committee are to:

- review, assess and approve the annual report, the half year financial report and all other financial information published by the Company or released to the market;
- assist the Board in reviewing the effectiveness of the organisation's internal control environment covering:
  - effectiveness and efficiency of operations;
  - reliability of financial reporting;
  - compliance with applicable laws and regulations;
- oversee the effective operation of the risk management framework;
- recommend to the Board the appointment, removal and remuneration of the external auditors and review the terms of their engagement, the scope and quality of the audit and assess performance;
- consider the independence and competence of the external auditor on an ongoing basis;
- review and approve the level of non-audit services provided by the external auditors and ensure it does not adversely impact on auditor independence;
- review and monitor related party transactions and assess their propriety; and
- report to the Board on matters relevant to the committee's role and responsibilities.

In fulfilling its responsibilities, the audit committee:

- receives reports from management and the external auditors;
- meets with external auditors at least twice a year, or more frequently if necessary;
- reviews the processes the MD and CFO have in place to support their certifications to the Board; and
- reviews any significant disagreements between the auditors and management, irrespective of whether they have been resolved.

The audit committee has authority, within the scope of its responsibilities, to seek any information it requires from any employee or external party.

#### **External Auditors**

The Company policy is to appoint external auditors who clearly demonstrate quality and independence.

The performance of the external auditor is reviewed annually and applications for tender of external audit services are requested as deemed appropriate, taking into consideration assessment of performance, existing value and tender costs. HLB Mann Judd was appointed as the external auditor in 2010.

An analysis of fees paid to the external auditors, including a break down of fees for non-audit services, is provided in the Directors' Report and in note 26 to the financial statements. The external auditors provide an annual declaration of their independence to the audit committee in accordance with the requirements of the Corporations Act 2001.

The external auditor attends the annual general meeting to be available to answer shareholder questions about the conduct of the audit and the preparation and content of the audit report.

## Principle 5 and 6: Make timely and balanced disclosures and respect the rights of shareholders

#### Continuous disclosure and shareholder communication

The Group has policies and procedures on information disclosure that focus on continuous disclosure of any information concerning the Group that a reasonable person would expect to have a material effect on the price of the Company's securities.

These policies and procedures also include the arrangements the Group has in place to promote communication with shareholders and encourage effective participation at general meetings.

The Company Secretary has been nominated as the person responsible for communications with the Australian Securities Exchange (ASX). This role includes responsibility for ensuring compliance with the continuous disclosure requirements in the ASX Listing Rules and overseeing and coordinating information disclosure to the ASX, analysts, brokers, shareholders, the media and the public.

All information disclosed to the ASX is posted on the Company's website as soon as it is disclosed to the ASX. When analysts are briefed on aspects of the Group's operations, the material used in the presentation is released to the ASX and posted on the Company's website. Procedures have also been established for reviewing whether any price sensitive information has been inadvertently disclosed and, if so, this information is also immediately released to the market.

In addition, the Company seeks to provide opportunities for shareholders to participate through electronic means via the Company's website. A copy of the Company's Constitution and main Corporate Governance documents, have been posted to a dedicated section of the Company's website at www. g8education.edu.au.

#### Principle 7: Recognise and manage risk

#### Risk assessment and management

The Board is responsible for satisfying itself annually, or more frequently as required, that management has developed and implemented a sound system of risk management and internal control. Detailed work on this task is delegated to the audit committee and reviewed by the full Board.

The audit committee is responsible for ensuring there are adequate policies in relation to risk management, compliance and internal control systems. They monitor the Company's risk management by overseeing management's actions in the

evaluation, management, monitoring and reporting of material operational, financial, compliance and strategic risks.

In providing this oversight, the committee:

- reviews the framework and methodology for risk identification, the degree of risk the Company is willing to accept, the management of risk and the processes for auditing and evaluation of the Company's risk management system;
- reviews Group wide objectives in the context of the above mentioned categories of corporate risk;
- reviews and where necessary, approves guidelines and policies governing the identification, assessment and management of the Company's exposure to risk;
- reviews and approves the delegations of financial authorities and addresses any need to update these authorities on an annual basis; and
- reviews compliance with agreed policies.

The committee recommends any actions it deems appropriate to the Board for its consideration.

Responsibility for risk management and internal control is delegated to the appropriate level of management within the Group, with the MD having ultimate responsibility to the Board for the risk management and internal control framework.

The Group has a Risk Management policy to formally document the policies and procedures already in place to manage risk. The Company's Risk Management policy is available at www. g8education.edu.au or by contacting the registered office.

Considerable importance is placed on maintaining a strong control environment. There is an organisation structure with clearly drawn lines of accountability and delegation of authority. Adherence to the Code of Conduct is required at all times and the Board actively promotes a culture of quality and integrity.

#### Corporate Reporting

In complying with recommendation 7.3, the MD and CFO have made the following certifications to the Board:

- the Company's financial reports are complete and present a true and fair view, in all material respects, of the financial condition and operational results of the Company and Group and are in accordance with relevant accounting standards;
- the above statement is founded on a system of risk management and internal compliance and control which implements the policies adopted by the Board; and
- the Group's risk management and internal compliance and control framework is operating efficiently and effectively in all material respects in relation to financial reporting risks.

#### Principle 8: Remunerate fairly and responsibly

#### Remuneration

Due to the small size of the Board, nomination and remuneration matters are addressed by the Board. A set of guidelines has been established in this regard. The guidelines are available at www.g8education.edu.au or by contacting the registered office.

Each member of the senior executive team signs a formal employment contract at the time of their appointment covering a range of matters including their duties, rights, responsibilities and any entitlements on termination. The contract includes a specific formal job description.

This job description is reviewed by the Board on an annual basis and, where necessary, is revised in consultation with the relevant employee.

Further information on Directors' and executives' remuneration, including principles used to determine remuneration, is set out in the Directors' Report under the heading "Remuneration Report", which is disclosed on pages 18 - 23.

Non-executive Directors do not receive options or bonus payments and are not provided with retirement benefits other than superannuation.

The Board also assumes responsibility for overseeing management succession planning, including implementation of appropriate executive development programmes and ensuring adequate arrangements are in place, so that appropriate candidates are recruited for later promotion to senior positions.

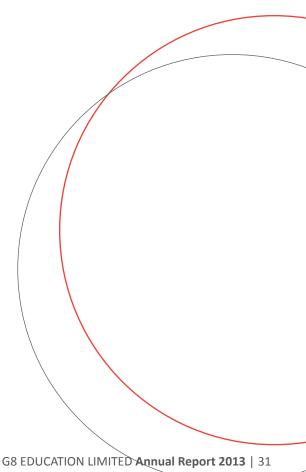
#### Adoption of ASX Corporate Governance Recommendations

The Group has adopted the ASX Corporate Governance Principles and Recommendations with 2010 Amendments for all or part of the year, as outlined in the Corporate Governance Statement, with the following exceptions:

Council Recommendation 2.4: The Board should establish a Nomination Committee; and

Council Recommendation 8.1: The Board should establish a Remuneration Committee.

The Board does not have a Nomination or Remuneration Committee due to the small size of the Board. The Board of Directors handles all matters in regards to nomination and remuneration.



# SECTION O2

## **Financial Report**

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## Consolidated Income Statement

For the year ended 31 December 2013

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	Notes	2013 \$'000	2012 \$'000
Revenue			
Revenue from continuing operations	5	274,615	179,027
Other income	6	550	964
Total Revenue		275,165	179,991
Expenses			
Employee benefits		(159,586)	(106,311)
Occupancy		(33,323)	(22,800)
Direct costs of providing services		(21,449)	(13,543)
Legal fees		(742)	(789)
Amortisation	7	(381)	(473)
Depreciation	7	(3,129)	(2,057)
Impairment	7	-	(9)
Insurance		(698)	(537)
Other expenses		(6,468)	(4,064)
Finance costs	7	(4,790)	(2,539)
Total expenses		(230,566)	(153,122)
Profit before income tax		44,599	26,869
Income tax expense	8	(13,527)	(7,660)
Profit for the year attributable to members of the	parent entity	31,072	19,209
		Cents	Cents
Basic earnings per share		11.28	8.95
Diluted earnings per share		11.28	8.94

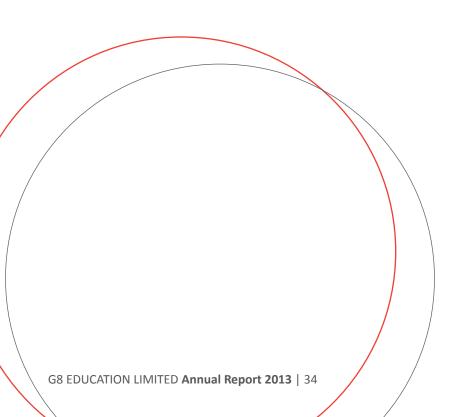
The above Consolidated Income Statement should be read in conjunction with the accompanying notes.

# Consolidated Statement of Comprehensive Income

For the year ended 31 December 2013

		Conso	Consolidated		
	Notes	2013 \$'000	2012 \$'000		
Profit for the year		31,072	19,209		
Other comprehensive income					
Items that are or may be reclassified to profit or loss					
Exchange differences on translation of foreign operations	23	3,215	861		
Effective portion of changes in fair value of cash flow hedges	23	58	(229)		
Total other comprehensive income		3,273	632		
Total comprehensive income for the year		34,345	19,841		

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.



## Consolidated Balance Sheet

For the year ended 31 December 2013

		Consolid	Consolidated		
		2013	2012		
	Notes	\$'000	\$'000		
ASSETS					
Current assets					
Cash and cash equivalents	9	114,043	21,790		
Trade and other receivables	10	9,613	12,711		
Other current assets	11	4,424	16,750		
Assets classified as held for sale	12	-	108		
Total current assets		128,080	51,359		
Non-current assets					
Receivables	13	1,640	1,865		
Property plant and equipment	14	18,069	10,646		
Deferred tax assets	15	7,320	3,558		
Goodwill	16	326,857	201,814		
Total non-current assets		353,886	217,883		
Total assets		481,966	269,242		
LIABILITIES					
Current liabilities					
Trade and other payables	17	39,825	23,634		
Borrowings	18	3,778	2,720		
Employee entitlements	19	11,214	7,471		
Derivative financial instruments	20	283	328		
Current tax liabilities		8,910	5,176		
Total current liabilities		64,010	39,329		
Non-current liabilities					
Borrowings	18	110,436	46,532		
Other payables		760	-		
Provisions	21	1,974	1,073		
Total non-current liabilities		113,170	47,605		
Total liabilities		177,180	86,934		
Net assets		304,786	182,308		
EQUITY					
Contributed equity	22	302,001	180,160		
Reserves	23	18,884	8,048		
Retained earnings	23	(16,099)	(5,900)		
Total equity	23	304,786	182,308		

The above Consolidated Balance Sheet should be read in conjunction with the accompanying notes.

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2013

		Contributed equity	Hedging Reserve	Translation Reserve	Reserve	Profits Reserve	Retained earnings	Total
	Notes	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Consolidated								
Balance 1 January 2012		117,829	-	(789)	-	3,127	(5,003)	115,164
Profit for the year		-	-	-	-	-	19,209	19,209
Other comprehensive income		-	(229)	861	-	-	-	632
Total comprehensive income for the year		-	(229)	861	-	-	19,209	19,841
Transactions with owners in their capacity as								
owners								
Contributions of equity, net of transaction cost		62,331	-	-	-	-	-	62,331
Transfer of profits reserve		-	-	-	-	20,106	(20,106)	-
Dividends provided for or paid		-	-	-	-	(15,087)	-	(15,087)
Employee share options expense		-	-	-	59	-	-	59
		62,331	-	-	59	5,019	(20,106)	47,303
Balance 31 December 2012	23,24	180,160	(229)	72	59	8,146	(5,900)	182,308
Balance 1 January 2013		180,160	(229)	72	59	8,146	(5,900)	182,308
Profit for the year		-	-	-	-	-	31,072	31,072
Other comprehensive income		-	58	3,215	-	-	-	3,273
Total comprehensive income for the year		-	58	3,215	-	-	31,072	34,345
Transactions with owners in their capacity as								
owners								
Contributions of equity, net of								
transaction cost		121,587	-	-	-	-	-	121,587
Transfer of Profits Reserve		-	-	-	-	41,271	(41,271)	-
Dividends provided for or paid		-	-	-	-	(33,649)	-	(33,649)
Employee share options expense		-	-	-	(59)	-	-	(59)
Employee share options exercised		254	-	-	-	-	-	254
		121,841	-	-	(59)	7,622	(41,271)	88,133
Balance 31 December 2013	23,24	302,001	(171)	3,287	-	15,768	(16,099)	304,786

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

# Consolidated Statement of Cash Flows

For the year ended 31 December 2013

Consol	lidated

Notes	2013 \$'000	2012 \$'000
Cash flows from Operating Activities		
Receipts from customers	274,595	176,997
Payments to suppliers and employees	(218,783)	(147,611)
Interest received	1,481	535
Interest paid	(2,039)	(2,524)
Income taxes paid	(12,219)	(7,444)
Net cash inflows from operating activities 35	43,035	19,953
Cash flows from Investing Activities		
Payments for purchase of businesses (net of cash acquired)	(98,536)	(57,710)
Repayment of loans by Key Management Personnel	277	552
Inflows of funds for term deposits	_	2,967
Proceeds from sale of property, plant and equipment	557	165
Payments for property plant and equipment	(10,500)	(4,771)
Net cash outflows from investing activities	(108,202)	(58,797)
Cash flows from Financing Activities		
Share issue costs	(4,440)	(1,703)
Dividends paid	(19,232)	(8,077)
Proceeds from issue of corporate note	68,505	45,939
Proceeds from issue of shares	115,854	-
Inflows from borrowings	-	50,737
Repayment of borrowings	(3,514)	(37,504)
Net cash inflows from financing activities	157,173	49,392
Net increase in cash and cash equivalents	92,006	10,548
Cash and cash equivalents at the beginning of the financial year	21,777	11,186
Effects of exchange rate changes on cash	246	43
Cash and cash equivalents at the end of the financial year 9	114,029	21,777

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

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# NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING **POLICIES**

The principal accounting policies adopted in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the consolidated entity consisting of G8 Education Limited and its subsidiaries.

### (a) Basis of preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards (AASB), Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The Company is a listed for profit public company, incorporated in Australia and operating in Australia and Singapore. The Company's principal activities are operating child care centres and ownership of franchised child care centres.

The financial statements were authorised for issue on 17 February 2014.

### Compliance with IFRS

Compliance with AASB ensures that the financial report of G8 Education Limited and the Group complies with International Financial Reporting Standards (IFRS).

### Historical cost convention

These financial statements have been prepared under the historical cost convention as modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and liabilities.

### Critical accounting estimates

The preparation of financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

### (b) Principles of consolidation

### Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of G8 Education Limited ("Company" or "parent entity") as at 31 December 2013 and the results of all subsidiaries for the year then ended.

G8 Education Limited and its subsidiaries together are referred to in this financial report as the Group or the consolidated entity.

Subsidaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to effect those returns through its power over the entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group (refer to note 1(i)).

Inter-Company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

### (c) Segment reporting

Operating segments are reported in a manner that is consistent with the internal reporting provided to the Chief Operating Decision Maker. The Board of Directors has been identified as the Chief Operating Decision Maker that makes strategic decisions.

### (d) Seasonality

The child care industry has a distinct seasonal pattern. A large Group of children leave child care to commence school at the beginning of the year and then revenue increases with new enrolments as the calendar year progresses. Therefore the second half of the calendar year delivers significantly more than half of the annual profit.

### (e) Foreign currency translation

### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Australian dollars, which is G8 Education Limited's functional and presentation currency.

### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment in a foreign operation.

Foreign exchange gains and losses that relate to borrowings are presented in the income statement, within finance costs. All other foreign exchange gains and losses are presented in the income statement on a net basis within other income or other expenses.

Non-monetary items that are measured at fair value in a foreign currency and are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss.

### (iii) Group companies

The results and financial position of foreign operations that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement and statement of comprehensive income are translated at average exchange rates (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and

 all resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income.

When a foreign operation is sold or any borrowings forming part of the net investment are repaid, a proportionate share of such exchange difference is reclassified to profit or loss, as part of the gain or loss on sale where applicable.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities or the foreign operation and are translated at the closing rate.

### (f) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of discounts, refunds, rebates and amounts collected on behalf of third parties.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that the future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the service provided have been resolved. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangements.

Revenue is recognised for the major business activities as follows:

### (i) Child care fees

Fees paid by the Government (Child Care Benefit and Child Care Tax Rebate) or parent fees are recognised as and when a child attends a child care service.

### (ii) Royalty Income

Royalty fees paid by franchisees are recognised in accordance with the franchise agreement and once the operational support service has been performed.

### (iii) Government Funding/Grants

Training incentives and funding are recognised when there is reasonable assurance that the incentive will be received and when the relevant conditions have been met.

### (iv) Deferred income

Revenue received in advance from parents and the Government, is recognised as deferred income and classified as a current liability. This amount is recorded as income when the service has been provided.

### (v) Interest income

Interest income is recognised using the effective interest method.

### (g) Income Tax

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the notional income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements.

However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax base of investments in controlled entities where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax liabilities and assets are offset when there is legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

G8 Education and it's wholly-owned Australian controlled entities have implemented the tax consolidation legislation. As a consequence, these entities are taxed as a single entity and the deferred tax assets and liabilities of these entities are set off in the consolidated financial statements.

Current and deferred tax is recognised in profit and loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

### (h) Leases

Leases of property, plant and equipment where the Group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the income statement over the lease year so as to produce a constant periodic rate of interest on the remaining balance of the liability for each year. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the asset's useful life and the lease term.

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Group as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the year of the lease.

### (i) Business combinations

The acquisition method of accounting is used to account for all business combinations, including business combinations involving entities or businesses under common control, regardless of whether equity instruments or other assets are acquired. Cost is measured as the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange plus costs directly attributable to the acquisition. Where equity instruments are issued in an acquisition, the fair value of the instruments is their published market price as at the date of exchange unless, in rare circumstances, it can be demonstrated that the published price at the date of exchange is an unreliable indicator of fair value and that other evidence and valuation methods provide a more reliable measure of fair value. Transaction costs arising on the issue of equity instruments are recognised directly in equity.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill (refer note 1 (q)). If the cost of acquisition is less than the Group's share of the fair value of the identifiable net assets of the subsidiary acquired, the difference is recognised directly in the Income Statement, but only after a reassessment of the identification and measurement of the net assets acquired.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in the Income Statement.

### (j) Impairment of non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. The value in use is calculated based on the discounted cash flows of the child care centres over the lease period including a terminal value calculation, which is assessed on a segment level.

Goodwill must be assessed for impairment at the lowest level at which management monitors goodwill, however the level cannot be higher than the operating segment level. The Group operates one operating segment and management monitors goodwill at this level. Therefore, goodwill is tested for impairment at the operating segment level.

### (k) Cash and cash equivalents

For statement of cash flows presentation purposes, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### (I) Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Trade receivables represent child care fees receivable from the Government Child Care Benefit (CCB) and parents.

Under the weekly Child Care Management System (CCMS), implemented in July 2008, CCB is generally paid weekly in arrears based on the actual attendance and entitlement of each child attending the child care centre. Parent fees are required to be paid one week in advance. Therefore, the parent fees receivable relate to amounts past due.

Collectability of trade receivables is reviewed on an ongoing Debts which are known to be uncollectable are written off. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement in other expenses.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statements of comprehensive income within other expenses. When a trade receivable is uncollectable, it is written off against the allowance for trade receivables. Subsequent recoveries of amounts previously written off are credited against other expenses in income statement.

### (m) Non current assets (or disposal Groups) held for sale

Non current assets (or disposal Group's) are classified as held for sale and stated at the lower of their carrying amount and fair value less costs to sell if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. An impairment loss is recognised for any initial or subsequent write down of the asset (or disposal Group) to fair value less costs to sell.

Non-current assets (including those that are part of a disposal Group) are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal Group classified as held for sale continue to be recognised.

Non-current assets classified as held for sale and the assets of a disposal Group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities of a disposal Group classified as held for sale are presented separately from other liabilities in the balance sheet.

### (n) Investments and other financial assets

### Classification

The Group classifies its financial assets in the following categories: loans and receivables and held-to-maturity investments. The classification depends on the purpose for which the investments were acquired and their characteristics. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-tomaturity, re-evaluates this designation at each reporting date.

### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with settlements greater than 12 months after the reporting period which are classified as non-current assets. Loans and receivables are included in trade and other receivables (note 10) in the balance sheet.

### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. If the Group were to sell other than an insignificant amount of held-to-maturity financial assets, the whole category would be tainted and reclassified as available-for-sale. Held-to-maturity financial assets are included in non-current assets, except for those with maturities less than 12 months from the reporting date, which are classified as current assets.

### Recognition and de-recognition

Regular purchases and sales of financial assets are recognised on trade date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through the profit or loss are expensed in the profit or loss.

Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method.

### Impairment of Financial Assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or Group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of a security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss — measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss — is removed from equity and recognised in the income statement. Increases in the value of available for sale investments are taken to Other Comprehensive Income.

### (i) Assets carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtors credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

Impairment testing of trade receivables is described in note 1(I).

### (o) Derivatives and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and subsequently remeasured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value depend on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- Hedges of a particular risk associated with the cash flows of recognised assets and liabilities and highly probable forecast transactions (cash flow hedge); or
- Hedges of a net investment in a foreign operation (net investment hedge).

The Group documents at the inception of the hedging transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in fair values or cash flows of hedged items.

The fair values of derivative financial instruments used for hedging purposes are disclosed in note 20. Movements in the hedging reserve in shareholders' equity are shown in note 23. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is less than 12 months.

### (i) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated in reserves in equity. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss within other income or other expense.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for instance when the forecast sale that is hedged takes place). The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognised in profit or loss within 'finance costs'.

When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately reclassified to profit or loss.

### (p) Property, plant and equipment

Property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable the future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the Income Statement during the reporting year in which they are incurred.

Depreciation for vehicles is calculated using the diminishing value method and on other assets calculated using the straightline method to allocate their cost net of their residual values, over their estimated lives, as follows:

40 years **Buildings** Vehicles 3 - 12 years Furniture, fittings and equipment 2-15 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the Income Statement.

### (q) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of a childcare centre include the carrying amount of goodwill relating to the centre sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cashgenerating units or Group of cash-generating units that are expected to benefit from the business synergies. Each unit or Group of units in which goodwill is allocated represents the lowest level in which goodwill is monitored for internal management purposes, and is not larger than an operating segment.

### (r) Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of the year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date.

### (s) Borrowings and borrowing costs

Borrowings are initially recognised at fair value, net of transaction cost incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the year of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities, which are not an incremental cost relating to the actual draw-down of the facility, are capitalised as a prepayment for borrowing services and amortised on a straight-line basis over the term of the facility.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any noncash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance date.

### (t) Provisions

Provisions for legal claims, and make-good obligations are recognised when the Group has a present legal or constructive obligation as a result of past events, it is possible that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

### (u) Employee benefits

### (i) Short term obligations

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled. The liability for annual leave is recognised in the provision for employee benefits. All other short-term employee benefit obligations are presented as payables.

### (ii) Other long-term employee benefit obligations

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and years of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

### (iii) Share-based payments

Share-based compensation benefits are provided to Key Management Personnel. Information relating to this is set out in note 25.

The fair value of options granted is recognised as a share based payment expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the vesting period during which the employees become unconditionally entitled to the options.

The fair value at grant date is independently determined using a binomial option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option.

The fair value of the options granted is adjusted to reflect market vesting conditions, but excludes the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. At each reporting date, the entity revises its estimate of the number of options that are expected to become exercisable. The employee benefit expense recognised each year takes into account the most recent estimate. The impact of the revision to original

estimates, if any, is recognised in the income statement with a corresponding adjustment to equity.

The Company may issue loans to Key Management Personnel to acquire shares in the Company as part of the remuneration and retention planning of Key Management Personnel. If the market value of the shares on issue date is higher than the value of the shares prescribed in the loan agreement then the difference is expensed to the income statement and corresponding increase in equity.

### (iv) Termination benefits

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructure.

#### (v) Contributed equity

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### (w) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year but not distributed at reporting date.

### (x) Earnings per share

### (i) Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Group excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

### (y) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the balance sheet.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

### (z) Rounding Amounts

The Company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

### **Financial Instruments**

#### **PRONOUNCEMENTS**

AASB 9 Financial Instruments

AASB 2010-7 Amendments to Australian Accounting Standards arising from AASB 9 (December 2009) AASB 2012-6 Amendments to Australian Accounting Standards – Mandatory Effective Date of AASB 9 and Transitional Disclosures

AASB 2013-9 Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments

# NATURE OF THE CHANGE IN ACCOUNTING POLICY

Significant revisions to the classification and measurement of financial assets, reducing the number of categories and simplifying the measurement choices, including the removal of impairment testing of assets measured at fair value. The amortised cost model is available for debt assets meeting both business model and cash flow characteristics tests. All investments in equity instruments using AASB 9 are to be measured at fair value.

Amends measurement rules for financial liabilities that the entity elects to measure at fair value through profit and loss. Changes in fair value attributable to changes in the entity's own credit risk are presented in other comprehensive income.

AASB 2013 -9 adds chapter 6 Hedge Accounting to AASB 9 which supersedes the general hedge accounting requirements in AASB 139 Financial Instruments: Recognition and Measurement, which many consider to be too rules-based and arbitrary. Chapter 6 requirements include a new approach to hedge accounting that is intended to more closely align hedge accounting with risk management activities undertaken by entities when hedging financial and non-financial risks. Some of the key changes from AASB 139 are as follows:

- to allow hedge accounting of risk components of non-financial items that are identifiable and measurable (many of which were prohibited from being designated as hedged items under AASB 139);
- changes in the accounting for the time value of options, the forward element of a forward contract and foreign-currency basis spreads designated as hedging instruments; and
- modification of the requirements for effectiveness testing (including removal of the 'bright-line' effectiveness test that offset for hedging must be in the range 80-125%).
   Revised disclosures about an entity's hedge accounting have also been added to AASB

7 Financial Instruments: Disclosures.

AASB 2013 - 9 also permits an entity to elect to apply the own credit risk provisions without applying the other requirements in AASB 9 (2010). If an entity does so, it is required to disclose that fact and provide the disclosures in paragraphs 10-11 of AASB 7 concerning financial liabilities designated at fair value.

### **EFFECTIVE DATE**

Annual reporting periods beginning on or after 1 January 2017

### EXPECTED IMPACT ON THE FINANCIAL STATEMENTS

The available-for-sale investments held will be classified as fair value through OCI and will no longer be subject to impairment testing. The impairment loss recognised in the current year financial statements in relation to these statements was nil.

Hedge accounting is likely to be applied to more of the entity's transactions in future transactions – the impact on the reported financial position and performance is dependent on the volume and value of future derivatives.

Other impacts on the reported financial position and performance have not yet been determined.

### Removal of KMP disclosures about individuals

PRONOUNCEMENTS	AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key
	Management Personnel Disclosure Requirements [AASB 124]
	- Management resonate requirements (7 4 65 12 1)
NATURE OF THE	Amends AASB 124 to remove the disclosures required of disclosing entities about
CHANGE IN	individual key management personnel (e.g. components of remuneration). Early adoption
ACCOUNTING POLICY	is not permitted.
	is not permitted.
EFFECTIVE DATE	Annual periods beginning on or after 1 July 2013 (i.e. 30 June 2014 year ends)
EXPECTED IMPACT ON	The KMP remuneration disclosure note will now show total remuneration only rather than
	·
THE FINANCIAL	separating the remuneration into components.
STATEMENTS	

### New and Amended Accounting Policies Adopted by the Group

### Consolidated financial statements

The Group adopted the following Australian Accounting Standards, together with the relevant consequential amendments arising from related Amending Standards, from the mandatory application date of 1 January 2013:

- AASB 10: Consolidated Financial Statements;
- AASB 12: Disclosure of Interests in Other Entities; and
- AASB 127: Separate Financial Statements.

AASB 10 provides a revised definition of "control" and may result in an entity having to consolidate and investee that was not previously consolidated and/or deconsolidated an investee that was not consolidated under the previous accounting pronouncements.

The Group has applied these Accounting Standards with retrospective effect in accordance with their transitional requirements.

The first-time application of AASB 10 resulted in no changes to the Group's financial statements.

### Employee Benefits

The Group adopted AASB 119: Employee Benefits (September 2011) and AASB 2011 - 10: Amendments to Australian Accounting Standards arising from AASB 119 (September 2011) from the mandatory application date of 1 January 2013. The Group has applied these Standards retrospectively in accordance with AASB 105 and the transitional provisions of AASB 119.

The transitional provisions of AASB 119 also prohibit an entity from adjusting the carrying amount of any assets outside the scope of AASB 119 for changes in employee benefit costs that were included in the carrying amount before the date of initial application.

AASB 119 (September 2011) also changed the accounting for short term employee benefits. These changes, however, did not have a material impact on the Group's financial statements. For the purpose of measurement, AASB 119 (September 2011) defines obligations for sort-term employee benefits as obligations expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related services. Previously, the Group has separated provisions for benefits with similar characteristics, such as annual leave, sick leave and long service leave, short- and long-term portions and applied the relevant measurement approach under AASB 119 to the respective portions. 12 months after the end of the period in which the benefits were earned, most of the obligations for these employee benefits are now measured on a discounted basis. However, as the Group expects most employee benefits to be taken within 24 months of the reporting period in which they were earned, this change did not have a material impact on the amounts recognised in respect of obligations for employees' leave entitlements. Note also that these changes do not impact the classification of leave entitlements between current and non-current liabilities in the Group's financial statements.

Fair value measurement

The Group has applied AASB 13: Fair Value Measurement and the relevant consequential amendments arising from the related Amending Standards prospectively from the mandatory application date of 1 January 2013 and in accordance with AASB 108 and the specific transitional requirements in AASB 13.

No material adjustments to the carrying amounts of any of the Group's assets or liabilities were required as a consequence of applying AASB 13. Nevertheless, AASB 13 requires enhanced disclosures regarding assets and liabilities that are measured at fair value and fair values disclosed in the Group's financial statements. These enhances disclosures are provided in Note 2.

The disclosure requirements in AASB 13 need not be applied by the Group in the comparative information provided for periods before initial application of AASB 13 (that is, periods beginning before 1 January 2013)

### (ab) Parent entity financial information

The financial information for the parent entity, G8 Education Limited, disclosed in note 31 has been prepared on the same basis as the consolidated financial statements, except as set out below.

(i) Investments in subsidiaries

Investments in subsidiaries are accounted for at cost in the financial statements of G8 Education Limited.

(ii) Tax consolidation legislation

G8 Education Limited and its wholly-owned Australian controlled entities have implemented the tax consolidation legislation.

The head entity, G8 Education Limited and the controlled entities in the tax consolidated Group account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated Group continues to be a stand alone taxpayer in its own right.

In addition to its own current and deferred tax amounts, G8 Education Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated Group.

The entities have also entered into a tax funding agreement under which the wholly-owned entities fully compensate G8 Education Limited for any current tax payable assumed and are compensated by G8 Education Limited for any current tax receivable and deferred tax assets relating to unused tax losses or unused tax credits that are transferred to G8 Education Limited under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly-owned entities' financial statements.

The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year. The head entity may also require payment of interim funding amounts to assist with its obligations to pay tax instalments.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as current amounts receivable from or payable to other entities in the Group.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

### NOTE 2: FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: interest rate risk, credit risk, foreign exchange risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group uses derivative financial instruments such as interest rate swaps to hedge certain risk exposures. Derivatives are exclusively used for hedging purposes, ie not as trading or other speculative instruments. The Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, and other risks, and ageing analysis for credit risk.

Risk management is carried out under policies approved by the Board. The Board provides principles for overall risk management, as well as policies covering specific areas, such as, interest rate risk, credit risk and investment of excess liquidity.

The Group holds the following financial instruments:

	Consolidated			
	Financial assets at			
	amortised cost	Total		
2013	\$'000	\$'000		
Financial Assets				
Cash and cash equivalents	114,043	114,043		
Trade and other receivables	9,071	9,071		
Non-current receivables	1,640	1,640		
	124,754	124,754		
2012				
Financial Assets				
Cash and cash equivalents	21,790	21,790		
Trade and other receivables	12,711	12,711		
Non-current receivables	1,865	1,865		
	36,366	36,366		

Consolidated					
2013	Derivatives used for Hedging \$'000	Liabilities at amortised cost \$'000	Total \$'000		
Financial Liabilities					
Trade and other payables	-	34,709	34,709		
Borrowings	-	114,214	114,214		
Derivative financial instruments	283	-	283		
	283	148,923	149,206		
2012					
Financial Liabilities					
Trade and other payables	-	19,525	19,525		
Borrowings	-	49,252	49,252		
Derivative financial instruments	328	-	328		
	328	68,777	69,105		

### (a) Foreign exchange risk

The Group has operations in Singapore and is exposed to foreign exchange risk associated with the Singapore dollar.

Foreign exchange risk arises from future commercial transaction and recognised assets and liabilities denominated in a currency that is not the entity's functional currency. The foreign exchange risk is managed through a natural hedge as the cash flows from operations are denominated in Singapore dollars.

No other hedging derivatives were put in place during the year to manage the foreign exchange risk.

The Group's exposure to foreign currency risk at the end of the reporting period, expressed in Singapore dollars, was as follows:

	Consolidated		
	2013 SGD \$'000	2012 SGD \$'000	
Cash and cash equivalents	2,811	827	
Trade receivables	370	434	
Trade payables	(284)	(233)	
	2,897	1,028	

### Sensitivity

As the foreign exchange risk eventuates due to a net investment in a foreign operation any exchange differences shall be recognised initially in other comprehensive income and reclassified from equity to profit or loss on disposal of the net investment. As a result if the Australian dollar weakened/strengthened by 5% against the Singapore dollar with all other variables held constant, the Group's post tax profit for the year would not change due to any exchange differences being taken to other comprehensive income. Other components of equity would have been \$156,150 higher / \$156,150 lower (2012 - \$43,078 higher/ \$43,078 lower) had the Australian dollar weakened/strengthened by 5% against the Singapore dollar.

### (b) Interest Rate Risk

#### Cash flow and fair value interest rate risk

The Group's main interest rate risk arises from long term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk if the borrowings are carried at fair value. Group policy is to maintain between 50% - 80% of its borrowings at fixed rate using interest rate swaps to achieve this when necessary. During 2013 and 2012, the Group's borrowings at variable rates were denominated in Australian dollars.

As at the reporting date, the Group had the following variable rate borrowings and interest rate swap contracts outstanding:

	31 Decembe	er 2013	31 December 2012		
	Weighted avg interest rate %	Balance \$'000	Weighted avg interest rate %	Balance \$'000	
			-		
Cash Balance	3.31%	114,043	3.30%	21,790	
Bank Loan	5.43%	(46,420)	5.50%	(49,920)	
Interest rate swaps (notional principal amount)	5.70%	30,000	5.70%	30,000	
Net exposure to cash flow interest rate risk		97,623		1,870	

An analysis by maturities is provided in note 2 (d) below.

The Group's fixed rate borrowings and receivables are carried at amortised cost. They are therefore not subject to interest rate risk as defined in AASB 7, since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rate.

The Group analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the Group calculates the impact on profit and loss of a defined interest rate shift. The scenarios are run only for liabilities that represent the major interest-bearing positions.

Based on the various scenarios, the Group manages its cash flow interest rate risk by using floating to fixed interest rate swaps. Such interest rate swaps have the economic effect of converting borrowings from floating rates to fixed rates. Generally, the Group raises long-term borrowings at floating rates and swaps them into fixed rates that are lower than those available if the Group borrowed at fixed rates directly. Under the interest rate swaps, the Group agrees with other parties to exchange, at specified intervals (mainly quarterly), the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts.

### Group sensitivity

At 31 December 2013, if interest rates had changed by -0.75%/+0.25% absolute from the year end rates with all other variables held constant, post-tax profit for the year would have been \$94,091 higher or \$31,364 lower respectively (net profit for 2012:\$176,188 or \$58,729 respectively). Other components of equity would have been \$127,536 higher or \$355,336 lower respectively (2012 \$197,804 or \$603,088) mainly as a result of an increase/decrease in the fair value of the cash flow hedges of borrowings.

### (c) Credit risk

Credit risk is managed on a Group basis. Credit risk arises from cash and cash equivalents, favourable derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to trade and other debtors.

The maximum exposure to credit risk at the reporting date is the carrying amount of the financial assets as summarised below.

Trade debtor credit risk is managed by requiring child care fees to be paid in advance. Outstanding debtor balances are reviewed weekly and followed up in accordance with the Group's debt collection policy. Credit risk is also minimised by federal government funding in the form of child care benefits, as they are considered to be a high quality debtor.

	CONSON	uateu
	2013	2012
	\$'000	\$'000
Trade receivables		
Counterparties with external credit rating		
AAA	4,235	2,105
Counterparties without external credit rating		
Receivables (current and non-current)	4,836	12,471
Total receivables	9,071	14,576
Cash at bank and short term deposits		
·		
Counterparties with external credit rating - AA	114,043	21,790

Analysis of the ageing of receivables is performed in note 10.

### (d) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities. The Group manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

### Financing arrangements

Details of financing arrangements are disclosed in note 18.

### Maturities of financial liabilities

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining term at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant. For interest rate swaps the cash flows have been estimated using forward interest rates applicable at the end of the reporting period.

Consolidated

# Contractual maturities of financial liabilities

### Consolidated 2013 \$'000

						Total	
	0 to 6	6 to 12	Between 1	Between 2		contractual	Carrying
	months	months	and 2 years	and 5 years	>5 years	cash flows	Amount
Non Derivative							
Bank loan	2,516	2,580	44,108	-	-	49,204	46,420
Corporate Note	2,749	2,749	5,498	16,495	74,625	102,116	70,000
Equipment loans	8	8	17	28	-	61	54
Deferred centre acquisition	422	1,658	3,187	225	1,050	6,542	6,085
Trade and other payables	34,819	-	-	-	-	34,819	34,819
Derivatives							
Net settled (interest rate swaps)	-	-	-	283	-	283	283

At 31 December 2013 the bank loan facility had an expiry of February 2015. Subsequent to year end the Group signed a revised facility agreement extending the term of the senior debt facility until March 2017. Debt covenants are in place over this facility which were met as at 31 December 2013, and are forecast to be met throughout 2014.

# Contractual maturities of financial liabilities

### Consolidated 2012 \$'000

						Total	
	0 to 6 months	6 to 12 months	Between 1 and 2 years	Between 2 and 5 years	>5 years	contractual cash flows	Carrying Amount
Non Derivative							
Bank loan	1,510	1,552	3,233	50,369	-	56,664	49,920
Equipment loans	7	7	15	50	-	79	67
Deferred centre acquisition	800	950	400	-	-	2,150	2,150
Trade and other payables	21,484	-	-	-	-	21,484	21,484
Derivatives							
Net settled (interest rate swaps)	-	-	-	328	-	328	328

### (e) Fair value measurements

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

AASB 13 Fair Value Measurement: Disclosures requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- (b) inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The following table presents the Group's assets and liabilities measured and recognised at fair value at 31 December 2013 and 31 December 2012:

### At 31 December 2013 \$'000

\$'000	Level 1	Level 2	Level 3	Total
Liabilities				
Derivatives used for hedging	-	283	-	283
At 31 December 2012				
\$'000	Level 1	Level 2	Level 3	Total
Liabilities				
Derivatives used for hedging	-	328	-	328

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, trading and available-for-sale securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- The use of quoted market prices or dealer quotes for similar instruments;
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves; and
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

### NOTE 3: CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### (i) Estimated impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in note 1(j). The recoverable amounts of goodwill have been determined based on value-in-use calculations. These calculations require the use of assumptions. Refer to note 16 for details of these assumptions and the potential impact of changes to these assumptions.

### (ii) Deferred contingent consideration on acquisition of business

The Group includes the fair value of deferred contingent consideration as a liability for the acquisition of a business where it expects the earn-out target to be met during the measurement period. This judgement is based on operational due diligence and knowledge of the business trading conditions including location, occupancy and profitability at the time of settlement. If the earn out target is not met then the amount not paid of the deferred contingent consideration is taken to the income statement as a credit and the corresponding entry against the liability.

### (iii) Contingent liability

The Group was a defendant in proceedings before the A.C.T Supreme Court. The proceedings related to the decision by the Company not to proceed with the purchase of two child care centres in the A.C.T. in 2008. The plaintiff was seeking an order that the Company perform the contracts of \$3.9m, being the price of the two leasehold child care centres which the Group had contracted to purchase. The case was heard in April 2009 and judgement has been received in favour of the Group in 2013. The Plaintiff has now appealed the decision and the appeal is likely to be heard in 2014.

### (iv) Cherie Hearts (CHGI) Acquisition

The Group obtained operating control over the childcare centres that form part of the CHGI acquisition from 1 January 2013. The Company has been successful in the legal dispute and the subsequent appeal of the decision relation to the acquisition. This determination of control is based upon having the power to govern the financial and operating policies of the centres and to obtain benefits from their activities. This includes holding the licences to operate the centres and being the lessee of the properties at which the centres are located. As a result of this control the Group has accounted for the acquisition in accordance with AASB 3 which is disclosed in note 30.

### **NOTE 4: SEGMENT INFORMATION**

### (a) Description of segments

Management has determined the operating segments based on the reports reviewed by the Board that are used to make strategic decisions.

The Board considers the business as one Group of centres and has therefore identified one operating segment, being management of child care centres. The Board believes that whilst the Singapore operations do not constitute a separate operating segment, applying the quantitative thresholds to the results and assets of Singapore further supports that the Singapore operations are not material. The following information is in respect of the single operating segment.

- All revenue in this report was derived from external customers and relates to the single operating segment.
- The total profit represents the segment profit and all balance sheet items relate to the single operating segment.

The segment disclosure has not altered from the last Annual Report.

2013	Australia \$'000	Foreign Country \$'000	Total \$'000
Revenue from external customers	264,496	10,669	275,165
Non current assets	319,545	27,021	346,566
2012			
Revenue from external customers	172,422	7,569	179,991
Non current assets	210,967	3,358	214,325

### **NOTE 5: REVENUE**

	Consolidated	
	2013 \$'000	2012 \$'000
From continuing operations		
Sales revenue		
Revenue from child care centres	270,704	174,808
Other revenue		
Royalties	1,872	1,851
Interest *	2,039	2,368
Total revenue from operations	274,615	179,027

<sup>\*</sup>Includes interest earned from loans to Key Management Personnel as disclosed in note 25.

### NOTE 6: OTHER INCOME

	Consol	Consolidated	
	2013 \$'000	2012 \$'000	
Net gain on disposal of assets	-	10	
Deferred consideration not payable	550	954	
	550	964	

The deferred consideration is not payable due to certain centres not achieving some, or all of the earn-out EBIT hurdle for the earn-out period. As a result, in accordance with AASB 3 business combinations, the earn-out amount not payable which was disclosed as a liability in deferred consideration has been written back to the Consolidated Income Statement.

### NOTE 7: EXPENSES

	Consolidated	
	2013	2012
	\$'000	\$'000
Profit before income tax includes the following specific expenses:		
Depreciation		
Buildings	140	37
Vehicles	127	38
Furniture, fittings and equipment	2,862	1,982
Total Depreciation	3,129	2,057
Finance Costs		
Interest and finance charges paid/payable	4,790	2,539
Rental expenses relating to operating leases		
Minimum lease payments	30,860	20,589
Augustination		
Amortisation		
Facility fees	381	473
Impairment		
Intangible assets and plant and equipment	-	9
Bad & doubtful debts	423	251
Dau & uountiui uents	423	251

# NOTE 8: INCOME TAX EXPENSE

	Conso	Consolidated	
	2013	2012	
(a) to some town suppose	\$'000	\$'000	
Current tax		0.726	
	15,953	8,726	
Deferred tax	(2,426)	(1,066)	
Income tax expense	13,527	7,660	
Income tax expense is attributable to:			
Profit from continuing operations	13,527	7,660	
	13,527	7,660	
Deferred income tax expense included in income tax expense comprises:	•		
Increase in deferred tax assets (refer note 15)	(2,440)	(1,066)	
(b) Numerical reconciliation of income tax expense to prima facie tax payable			
Profit from continuing operations before income tax expense	44,599	26,868	
Tax on operations at the Australian tax rate of 30% (2012:30%)	11,333	_5,555	
Tax effect of amounts which are not deductible (taxable) in calculating	13,380	8,060	
taxable income:	20,000	,,,,,,	
Entertainment	66	46	
Net gain on disposals	(82)	(49)	
Deferred consideration not payable	(165)	(286)	
Business acquisition costs	151	211	
Share based payments	62	75	
Other non-allowable items	238	_	
Difference in overseas tax rates	(380)	(397)	
Income tax expense	13,527	7,660	
Weighted average tax rate	30%	29%	
(c) Amounts recognised directly in equity			
Aggregate current and deferred tax arising in the reporting year and not			
recognised in net profit or loss but directly			
debited or credited to equity			
Net deferred tax – debited (credited) directly to equity	1,319	608	
(d) Tax expense (income) relating to items of other comprehensive income			
Cash flow hedges	(13)	98	
	(13)		

### NOTE 9: CURRENT ASSETS - CASH AND CASH EQUIVALENTS

	Consolidated	
	2013 \$'000	2012 \$'000
Cash at bank and in hand	20,279	21,777
Deposits at call*	93,764	13
	114,043	21,790

Concolidated

### (a) Reconciliation to cash at the end of the year

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cash flows as follows:

	Consolidated	
	2013 \$'000	2012 \$'000
Balance as per note 9	114,043	21,790
Term deposits held as security against bank guarantees	(14)	(13)
Balance as per Statement of Cash Flows	114,029	21,777

### (b) Risk Exposure

The Group's exposure to interest rate risk is discussed in note 2. The maximum exposure to credit risk at the end of the reporting period is the carrying amount of each class of cash and cash equivalents mentioned above.

# NOTE 10: CURRENT ASSETS - TRADE AND OTHER RECEIVABLES

	Consolidated	
	2013 \$'000	2012 \$'000
Trade and other receivables		
Trade receivables	7,140	4,571
Allowance for impairment of receivables (note (a) below)	(258)	(148)
	6,882	4,423
CHGI debtor	-	7,163
GST receivable	542	353
Other debtors	2,189	772
Total trade and other receivables	9,613	12,711

<sup>\*</sup>The effective average interest rate for the deposits at call was 3.71%. Included above is \$13,840 used as security against the Company's bank guarantee facility (2012 - \$13,440) as such this cash balance cannot currently be used for operating activities.

### (a) Impaired trade receivables

As at 31 December 2013 current trade receivables of the Group with a nominal value of \$515,216 (2012 - \$296,310) were assessed as impaired. The amount of the allowance for impairment was \$257,608 (2012 - \$148,155).

The ageing of these receivables is as follows:

	Cons	solidated
	2013 \$'000	
	\$ 000	\$ 000
Up to 3 months	51!	296

Movements in the allowance for impairment of receivables are as follows:

	Consolidated	
	2013 \$'000	2012 \$'000
Opening balance	148	25
Allowance for impairment recognised during the year	428	251
Receivables written off during the year as uncollectable	(318)	(128)
Closing balance	258	148

The creation and release of the provision for impaired receivables has been included in 'other expenses' in the income statement. Amounts charged to the allowance account are generally written off when there is no expectation of recovering the cash.

### (b) Past due but not impaired

As at 31 December 2013, trade receivables of \$3,445,000 (2012 - \$2,486,665) were past due but not impaired. These relate to a number of customers for whom there is no recent history of default and for which full payment is expected. The ageing analysis of these trade receivables is as follows:

	Consolidated	
	2013 \$'000	2012 \$'000
Up to 3 months	3,295	2,356
3 to 6 months	33	42
Over 6 months	117	88
	3,445	2,486

The amount past due but not impaired in 2013 is greater than that of 2012 due to the increased number of centres in the Group at year end compared to the prior year.

### (c) Fair value and credit risk

Due to the short-term nature of these receivables, their carrying amount is considered to approximate their fair value. Information concerning the credit risk of receivables is set out in note 2.

### NOTE 11: CURRENT ASSETS - OTHER

	Consolidated	
	2013 \$'000	2012 \$'000
Other current assets		
Prepayments	3,005	2,611
Deposits	1,010	1,637
Deposits on acquisitions	409	12,502
Total other current assets	4,424	16,750

### NOTE 12: CURRENT ASSETS - ASSETS CLASSIFIED AS HELD FOR SALE

	Consolidated	
	2013 \$'000	2012 \$'000
Current assets classified as held for sale		
Property, plant & equipment	-	56
Goodwill	-	52
Total Assets classified as held for sale	-	108

### NOTE 13: NON-CURRENT ASSETS - RECEIVABLES

	Conso	Consolidated	
	2013	2012	
	\$'000	\$'000	
Loans to Key Management Personnel or their nominees	1,640	1,865	
	1,640	1,865	

Further information relating to loans to Key Management Personnel is set out in note 25.

### (a) Impaired receivables and receivables past due

None of the non-current receivables are impaired or past due but not impaired.

### (b) Fair values

The fair values and carrying values of non-current receivables are as follows:

	2013		2012	
	Carrying amount \$	Fair value \$	Carrying amount \$	Fair value \$
Loans to nominees of Key Management Personnel	1,640,000	1,640,000	1,865,034	1,865,034
	1,640,000	1,640,000	1,865,034	1,865,034

### (c) Risk exposure

Information about the Group's exposure to credit risk and interest rate risk is provided in note 2. The maximum exposure to credit risk at the end of the reporting year is the carrying amount of each class of receivables.

# NOTE 14: NON-CURRENT ASSETS – PROPERTY, PLANT AND EQUIPMENT

	Buildings	Vehicles	Furniture, fittings and equipment	Total
Consolidated	\$'000	\$'000	\$'000	\$'000
Year ended 31 December 2013				
Opening net book amount	1,311	742	8,593	10,646
Additions through business combinations	-	24	265	289
Additions - other	3,546	370	6,801	10,717
Assets included in a disposal group				
classified as held for sale and other				
disposals	-	(41)	(458)	(499)
Depreciation charge	(140)	(127)	(2,862)	(3,129)
Exchange differences	-	-	45	45
Closing net book amount	4,717	968	12,384	18,069
At 31 December 2013				
Cost	5,046	1,480	20,637	27,163
Accumulated depreciation	(329)	(512)	(8,253)	(9,094)
Net book amount	4,717	968	12,384	18,069

	Duildings	Makidaa	Furniture, fittings	Total
Consolidated	Buildings	Vehicles	and equipment	Total
Consolidated	\$'000	\$'000	\$'000	\$'000
Year ended 31 December 2012				
Opening net book amount	1,348	284	6,343	7,975
Additions through business combinations	-	173	300	473
Additions - other	-	323	4,002	4,325
Assets included in a disposal group				
classified as held for sale and other				
disposals	-	-	(80)	(80)
Depreciation charge	(37)	(38)	(1,982)	(2,057)
Exchange differences	-	-	10	10
Closing net book amount	1,311	742	8,593	10,646
At 31 December 2012				
Cost	1,500	1,127	13,984	16,611
Accumulated depreciation	(189)	(385)	(5,391)	(5,965)
Net book amount	1,311	742	8,593	10,646

### (a) Leasehold Improvements

Furniture, fittings and equipment includes the following amounts that are leasehold improvements:

	Conso	lidated
	2013 \$'000	2012 \$'000
Cost	9,078	5,737
Accumulated depreciation	(2,775)	(1,744)
Net book amount	6,303	3,993

### (b) Leased assets

Vehicles and furniture, fittings and equipment includes the following amounts where the Group is a lessee under a finance lease:

	Consolidated	
	2013 \$'000	2012 \$'000
Cost	84	74
Accumulated depreciation	(17)	(4)
Net book amount	67	70

### (c) Non-current assets pledged as security

Refer to note 19 for information on the non-current assets pledged as security by the Company and its controlled entities.

### NOTE 15: NON-CURRENT ASSETS – DEFERRED TAX ASSETS

	Consolid	ated
	2013	2012
Deferred Tax Asset	\$'000	\$'000
The balance comprises temporary differences attributable to:		
Employee benefits	3,934	2,398
Cash flow hedging	85	98
Share issue transaction costs	1,719	780
	5,738	3,276
Other		
Doubtful debts	68	44
Accrued expenses	1,773	714
Sub total other	1,841	758
Total deferred tax assets	7,579	4,034
Deferred tax assets to be recovered within 12 months	5,857	2,961
Deferred tax assets to be recovered after more than 12 months	1,722	1,073
	7,579	4,034
Deferred Tax Liability		
Prepayments	(259)	(476)
Total deferred tax liability	(259)	(476)
Net Deferred Tax Asset	7,320	3,558

### Consolidated

Movements	Employee benefits \$'000	Share Issue Transaction Costs \$'000	Other \$'000	Total \$'000
At 1 January 2012	1,504	626	(247)	1,883
Charged to the Consolidated	_,,,,,		(= 11 )	_,
Income Statement	894	(357)	530	1,067
Charged directly to equity	-	510	98	608
At 31 December 2012	2,398	779	381	3,558
Charged to the Consolidated				
Income Statement	1 520	(202)	1,300	2,443
	1,536	(393)	,	,
Charged directly to equity	-	1,332	(13)	1,319
At 31 December 2013	3,934	1,718	1,668	7,320

# NOTE 16: NON-CURRENT ASSETS – GOODWILL

	Conso	Consolidated		
Goodwill	2013 \$'000	2012 \$'000		
Year ended 31 December				
Opening net book amount	201,814	142,083		
Additions	125,172	59,565		
Adjustment in respect of prior year acquisition	516	266		
Disposals	(1,017)	(202)		
Exchange differences	372	102		
Closing net book amount	326,857	201,814		
At 31 December				
Cost	337,909	212,866		
Accumulated impairment	(11,052)	(11,052)		
Net book amount	326,857	201,814		

### (a) Impairment tests for goodwill

Goodwill is tested for impairment on an operating segment level as outlined in note 1(j). The recoverable amount of the child care centre assets in the segment is determined based on value-in-use calculations. These calculations use cash flow projections based on budgets for 2014 and then extrapolated using estimated growth rates. The growth rate does not exceed the long-term average growth rate for the business in which the segment operates. For the purposes of goodwill impairment testing, the recoverable amount is compared to the carrying amount of the assets of the Group of cost generating units that comprise the operating segment, which aside from goodwill, also includes the fixed assets of the childcare centres.

### (b) Key assumptions used for value-in-use calculation

The value in use calculation is based on forecast EBITDA which is a function of occupancy, child care fees and centre expenses. Occupancy and child care fees are based on the current market conditions plus anticipated annual increases. Centre expenses include the following key items:

- Centre wages based on industry award standards and forecast to increase by a 3% index annually;
- · Centre occupancy expenses based on current operating leases and increased by a 4% index annually; and
- Other child care expenses driven by historical expenditure and future occupancy growth.

The anticipated occupancy reflects seasonal factors and underlying growth in occupancy achieved from the implementation of the Group's strategies. Economic occupancy levels represent the key to financial success for the Group given the largely fixed cost-base of child care centres.

The impairment model has the following key attributes;

- Pre-tax discount rate of 13% (WACC);
- Full head office costs allocation; and
- Forecast period of 5 years plus a terminal growth calculation with a growth rate of 0%.

### (c) Impairment charge

As a result of the value in use calculations described above it was determined that no impairment was required to be recognised.

AASB 136 Impairment requires the Group to recognise an impairment loss if the recoverable amount of an asset is less than its carrying amount. For an impairment loss to be recognised key assumptions have been assessed to identify what level of movement would give rise to an impairment write down.

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	Profit Impact
Sensitivity Analysis on Impairment	2013
calculations as at 31 December	\$'000
Movement in WACC (+ 5%)	-
Movement in WACC (-5%)	-
Movement in EBITDA (+ 5%)	-
Movement in EBITDA (- 5%)	

### NOTE 17: CURRENT LIABILITIES – TRADE AND OTHER PAYABLES

	Consolidated	
	2013	2012
Trade versibles	\$'000	\$'000
Trade payables	4,627	4,517
Deferred centre acquisitions	4,984	2,150
Dividends payable	10,511	4,921
Centre enrolment advances	4,257	3,112
Other payables and accruals	10,330	4,825
Income received in advance	5,116	4,109
	39,825	23,634

### NOTE 18: CURRENT AND NON - CURRENT LIABILITIES - BORROWINGS

		2013			2012	
	Current \$'000	Non-current \$'000	Total \$'000	Current \$'000	Non-current \$'000	Total \$'000
Secured						
Bank loans	3,778	41,931	45,709	2,720	46,532	49,252
Total secured borrowings	3,778	41,931	45,709	2,720	46,532	49,252
Unsecured						
Corporate Note (a)	-	68,505	68,505	-	-	-
Total unsecured borrowings	-	68,505	68,505	-	-	
Total Borrowings	3,778	110,436	114,214	2,720	46,532	49,252

### (a) Corporate Note

G8 Education Limited issued a Corporate Note in August 2013 raising \$70 million less transaction costs of \$1.5 million. The Notes are unsecured and have a 6 year term from issue date, maturing in August 2019. An annual coupon rate of 7.65% is paid semiannually in arrears.

### (b) Interest rate risk exposures

Details of the Group's exposure to interest rate changes on borrowings are set out in note 2(a).

### (c) Fair value disclosures

The carrying amounts and fair values of borrowings at balance dates are as reflected in the Balance Sheet.

### (d) Total secured liabilities

The total secured liabilities (current and non-current) are as follows:

	Consolidated	
	2013	2012
	\$'000	\$'000
Bank loan	45,709	49,252
Total secured liabilities	45,709	49,252

The bank loan amount disclosed above is classified as non-current due to the following;

- Facility agreement was signed on 23 February 2012 and was in place for a three year term. No annual review clauses of debt facility are in the facility agreement;
- The Group has met all covenants as at 31 December 2013 and is forecast to meet the covenants over the facility term; and
- In the opinion of the Directors no material adverse events have occurred that would cause the debt facility to be reviewed.

Subsequent to year end and prior to authorising the financial statements the Group secured an extension to the facility agreement for a further 3 year term making the facility end date March 2017.

### (e) Assets pledged as security

The debt facility of the Group is secured by:

- A fixed and floating charge over all the assets of the Company and its subsidiaries;
- First ranking registered mortgages over all leasehold property owned by the Group;
- An unlimited guarantee in favour of the Company from its subsidiaries; and
- A right of entry in relation to certain leased premises.

The carrying amounts of assets pledged as security for current and non-current borrowings are:

		Consc	olidated
		2013	
	Notes	\$'000	\$'000
Current			
First mortgage			
Current assets classified as held for sale	12	-	108
Floating charge			
Cash and cash equivalents	9	114,043	21,790
Trade and other receivables	10	9,613	12,711
Other current assets	11	4,424	16,750
Total current assets pledged as security		128,080	51,359
Non-current			
First mortgage			
Buildings	14	4,717	1,311
Floating charge			
Vehicles, plant and equipment	14	13,352	9,335
Other receivables	13	1,640	1,865
Total non-current assets pledged as security		19,709	12,511
Total assets pledged as security		147,789	63,870

### Financing arrangements

As at 31 December 2013 the following lines of credit were in place:

	Consolidated	
	2013	2012 \$'000
Credit standby arrangements	\$'000	\$ 000
Total facilities		
Credit cards	500	250
Asset finance-leasing	250	250
Asset illiance-reasing	750	500
	750	300
Used at balance date		
Credit cards	86	54
Asset finance-leasing	54	67
	140	121
Unused at balance date		
Credit cards	414	196
Asset finance-leasing	196	183
	610	379
Bank loan facilities		
Total facilities	50,000	50,000
Used at balance date	(46,420)	(49,920)
Unused at balance date	3,580	80
Bank Guarantee facilities	15.000	
Total Facilities	15,000	6,826
Used at Balance date	(13,974)	(6,735)
Unused at balance date	1,026	91
Corporate Note		
Total facilities	70,000	-
Used at balance date	(70,000)	
Unused at balance date	-	

### (f) Interest rate risk exposure

Information about the Group's exposure to interest rate changes is provided in note 2.

### (g) Fair value

The carrying amounts and fair values of borrowings at balance dates are as reflected in the Balance Sheet.

### NOTE 19: FMPI OYFF FNTITI FMFNTS

	COIISC	Jiidated
	2013	
	\$'000	\$'000
Employee benefits	11,214	7,471
	11,214	7,471

Consolidated

### (a) Amounts not expected to be settled within the next 12 months

The current provision for employee benefits includes accrued annual leave and long service leave. For long service leave, it covers all unconditional entitlements where employees have completed the required period of service and also those where employees are entitled to pro-rata payments in certain circumstances. The entire amount of the annual leave provision is presented as current since the Group does not have an unconditional right to defer settlement for any of these obligations. However, based on past experience, the Group does not expect all employees to take the full amount of accrued leave or require payment within the next 12 months. The following amounts reflect leave that is not expected to be taken or paid within the next 12 months.

	Consolidated	
	2013 \$'000	2012 \$'000
Leave obligation expected to be settled after 12 months	538	358
	538	358

### NOTE 20: DERIVATIVE FINANCIAL INSTRUMENTS

	Consolidated	
	2013 \$'000	2012 \$'000
Non-Current Liability		
Interest rate swap contracts - cash flow hedges (a)	283	328
Total non-current derivative financial instrument liability	283	328

### (a) Instruments used by the Group

The Group is party to derivative financial instruments in the normal course of business in order to hedge exposure to fluctuations in interest rates in accordance with the Group's financial risk management policies (refer to note 2).

*Interest rate swap contracts – cash flow hedges* 

Bank loans of the Group currently have an average variable interest rate of 5.43%. It is policy to protect part of the loans from exposure to increasing interest rates. Accordingly, the Group has entered into an interest rate swap contract under which it is obligated to receive interest at variable rates and to pay interest at fixed rates.

The swap currently in place covers approximately 65% (2012 - 60%) of the variable loan principal outstanding. The fixed interest rates are 5.7% (2012 - 5.7%) and the variable rates are 2.3% above the 90 day bank bill rate which at the end of the reporting period was 2.65%.

The contracts require settlement of net interest receivable or payable each 90 days. The settlement dates coincide with the dates on which interest is payable on the underlying debt. The contracts are settled on a net basis.

The gain or loss from re-measuring the hedging instruments at fair value is recognised in other comprehensive income and deferred in equity in the hedging reserve, to the extent that the hedge is effective. It is reclassified into the profit or loss when the hedged interest expense is recognised. In the year ended 31 December 2013 no amount was reclassified into the profit or loss (2012:Nil). There was no hedge ineffectiveness in the current or prior year.

# NOTE 21: NON-CURRENT LIABILITIES - PROVISIONS

	Consc	Consolidated	
	2013	2012	
	\$'000	\$'000	
Employee benefits	1,974	1,073	
	1,974	1,073	

# NOTE 22: CONTRIBUTED EQUITY

### (a) Share capital

	Consolidated		Conso	lidated
	2013 Shares	2012 Shares	2013 \$'000	2012 \$'000
Ordinary shares fully paid	300,302,719	246,048,593	302,001	180,160

### (b) Movements in ordinary share capital

Details	Number of Shares	\$'000
31 December 2011 Balance	187,418,479	117,829
Share placement to institutions and professional investors	30,790,000	35,409
Share Purchase Plan to retail investors	9,156,885	10,530
Shares issued to vendors during the year	12,000,000	11,930
Shares issued to Key Management Personnel	2,142,857	1,691
Dividend reinvestment plan	4,540,372	3,962
Transaction costs of shares issued	-	(1,191)
31 December 2012 Balance	246,048,593	180,160
31 December 2012 Balance	246,048,593	180,160
Share placement to institutions and professional investors	50,137,931	115,600
Fair value adjustment on shares issued to Key Management Personnel	-	223
Exercise of Options	200,000	298
Dividend reinvestment plan	3,916,195	8,829
Transaction costs of shares issued	-	(3,109)
31 December 2013 Balance	300,302,719	302,001

### (c) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on shares held.

On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

### (d) Options

Information relating to the options issued, exercised and lapsed during the year and options outstanding at the end of the financial year are as disclosed in note 25. Nil options were outstanding at 31 December 2013 (2012: 400,000)

### (e) Dividend reinvestment plan

The Company has established a dividend reinvestment plan under which holders of ordinary shares may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares. Shares are issued under the plan. The Company advises the market at the time of announcing the dividend if there will be a discount applied to the market price.

### (f) Capital risk management

The Group's objectives when managing capital are to safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including 'borrowings' and 'trade and other payables' as shown in the balance sheet) less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the balance sheet plus net debt.

The gearing ratios at 31 December 2013 were as follows:

		Consc	Consolidated		
		2013	2012		
	Notes	\$'000	\$'000		
Total borrowings	17,18	154,799	72,886		
Less: cash and cash equivalents		(114,043	(21,790)		
Net debt		40,756	51,096		
Total equity		304,786	182,308		
Total capital		345,542	2 233,404		
Gearing ratio		129	6 22%		
Gearing ratio					

The Directors assess an appropriate level of gearing based on a leverage rate of less than 40%.

The Group has complied with the financial covenants of its borrowing facilities during the 2013 and 2012 reporting periods.

#### NOTE 23: RESERVES AND RETAINED EARNINGS

	Consoli	dated
	2013	2012
	\$'000	\$'000
Reserves		
Share-based payments	-	59
Foreign currency translation	3,287	72
Profits Reserve	15,768	8,146
Cash flow hedges	(171)	(229)
Total Reserves	18,884	8,048
Movements		
Share-based payments		
Opening balance	59	-
Employee share options exercised	_	-
Employee share option expense	(59)	59
Closing balance	-	59
Foreign currency translation		
Opening balance	72	(789)
Currency translation differences arising during the year	3,215	861
Closing balance	3,287	72
Profit Reserves		
Opening Balance	8,146	3,127
Transfer from retained earnings	41,271	20,106
Dividends	(33,649)	(15,087)
Closing Balance	15,768	8,146
Cash flow hedges		
Opening balance	(229)	-
Revaluation - gross	45	(327)
Deferred tax	13	98
Closing balance	(171)	(229)

	Consolidated		
	2013 \$'000	2012 \$'000	
Retained earnings movements			
Opening balance	(5,900)	(5,003)	
Profit for the year	31,072	19,209	
Transfer to profits reserve	(41,271)	(20,106)	
Closing balance	(16,099)	(5,900)	

#### (a) Nature and purpose of reserves

#### (i) Share-based payments

The share-based payments reserve is used to recognise the expensing of the grant date fair value of options issued to employees but not exercised;

#### (ii) Foreign currency translation

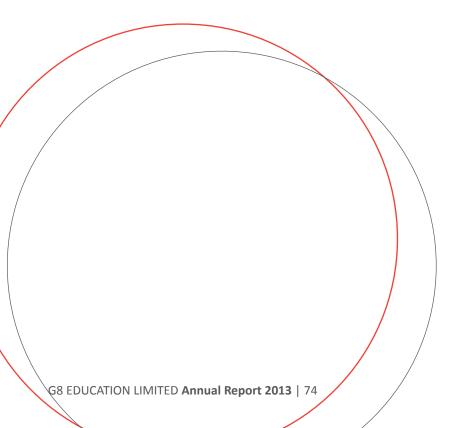
Exchange differences arising on translation of the foreign controlled entity are recognised in other comprehensive income as described in note 1(e) and accumulated in a separate reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

#### (iii) Cash flow hedges

The hedging reserve is used to record gains or losses on hedging instruments in cash flow hedges that are recognised in other comprehensive income, as described in note 1(o). Amounts are reclassified to profit or loss when the associated hedge transaction affects profit or loss.

#### (iv) Profits Reserve

The profits reserve comprises the transfer of net profit for the current and previous years and characterises profits available for distribution as dividends in future years. Dividends amounting to \$33,649 thousand (2012: \$15,087 thousand) were distributed from the profits reserve during the year.



#### **NOTE 24: DIVIDENDS**

#### (a) Ordinary Shares

	2013 \$'000	2012 \$'000
Dividend for the quarter ended 31 March 2013 of 2.5 cent per share (2012: 1.5 cent per		
share) paid on 11 April 2013 (2012: Paid on 12 April 2012).	6,773	3,003
Dividend for the quarter ended 30 June 2013 of 3.0 cent per share (2012: 1.5 cent per share)		
paid on 10 July 2013 (2012: Paid on 9 July 2012).	8,165	3,057
Dividend for the quarter ended 30 September 2013 of 3.0 cent per share (2012: 2.0 cent per		
share) paid on 11 October 2013 (2012: Paid on 9 October 2012).	8,202	4,106
Dividend for the quarter ended 31 December 2013 of 3.5 cent per share (2012: 2.0 cent per		
share) paid on 10 January 2014 (2012: Paid 11 January 2013).^	10,509	4,921
	33,649	15,087
	2013	2012
	\$'000	\$'000
Dividends paid in cash or satisfied by the issue of shares under the		
dividend reinvestment plan during the years ended 31 December		
2013 and 2012 were as follows:^		
Paid in cash	21,859	10,407
Satisfied by issue of shares	11,790	4,680
	33,649	15,087
Average Dividend Reinvestment Plan take up	35%	31%

<sup>^</sup> The total dividends for the 31 December 2013 year was \$28.06 million as the dividend for the guarter ended 31 December 2013 was paid on 10 January 2014 and the dividend for the quarter ended 31 December 2012 was paid on 11 January 2013.

#### (b) Franked credits

The franked portions of the December 2013 quarterly dividend will be franked out of existing franking credits.

	Consolidated		Parent	Parent Entity	
	2013 \$'000	2012 \$'000	2013 \$'000	2012 \$'000	
Franking credits available for subsequent financial years based on a tax rate of 30% (2012: 30%)	8,532	7,406	8,532	7,406	

The above amounts represent the balance of the franking account as at the end of the reporting period, adjusted for:

- a) Franking credits that will arise from the payment of the amount of the provision for income tax;
- b) Franking debits that will arise from the payment of dividends recognised as a liability at the reporting date; and
- Franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

The consolidated amounts include franking credits that would be available to the parent entity if the distributable profits of subsidiaries were paid as dividends.

#### NOTE 25: KEY MANAGEMENT PERSONNEL DISCLOSURES

#### (a) Directors

The following persons were directors of G8 Education Limited during the financial year:

(i) Chairperson –Independent non-executive

J J Hutson

(ii) Executive Directors

C J Scott

(iii) Non-executive directors

B H Bailison

A P S Kemp

S M Forrester

M Reynolds (retired 30 April 2013)

#### (b) Other Key Management Personnel

The following persons also had authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, during the financial year:

Name	Position	Employer
K R Lacey	Chief Executive Officer (resigned 16 January 2013)	G8 Education Limited
C P Sacre	Chief Operating and Financial Officer and Company Secretary	G8 Education Limited
J D Fraser	General Manager – Operations	G8 Education Limited

#### (c) Key Management Personnel compensation

	Consol	idated
	2013	2012
	\$	\$
Short term employee benefits	1,146,321	1,258,799
Post employment benefits	69,706	80,407
Share based payments	223,155	250,174
Termination payments	50,000	61,191
	1,489,182	1,650,571

The relevant information on detailed remuneration disclosures can be found in sections A-C of the Remuneration Report on pages 18 to 21.

#### (d) Equity instrument disclosures relating to Key Management Personnel

(i) Options provided as remuneration and shares issued on exercise of such options

Details of options provided as remuneration and shares issued on the exercise of such options, together with terms and conditions of the options, can be found in Section D of the Remuneration Report on page 22.

#### (ii) Option holdings

The number of options over ordinary shares in the Company held during the financial year by each Director of G8 Education Limited and other key personnel of the Group, including their associates, are set out in the following table:

2013 Nil options were issued to Directors or other Key Management Personnel during 2013 (2012: 400,000).

					Balance at	Vested	
Namo	Balance at	Granted as			end of the	and	
Name	start of year	compensation	Exercised	Cancelled	year	exercisable	Unvested
K R Lacey	400,000	-	200,000	200,000	Nil	-	-
(resigned 16 January 2013)*							

#### 2012 Other Key Management Personnel of the Group

Name	Balance at start of year	Granted as compensation	Exercised	Cancelled	Balance at end of the year	Vested and exercisable	Unvested
K R Lacey	-	400,000	-	-	400,000	-	-
(resigned 16 January 2013)*							

<sup>\*</sup> The options issued to K R Lacey on 27 September 2012 are disclosed in detail in section D of the Remuneration Report on pages 16-17. 200,000 options were cancelled post year end at the time of the resignation of K R Lacey on 16 January 2013.

#### (iii) Share holdings

The numbers of shares in the Company held during the financial year by each Director of G8 Education Limited and other Key Management Personnel of the Group, including their associates, are set out below. There were no shares issued during the reporting year as compensation.

#### 2013

Name	Balance at the start of the year	Received during the year on the exercise of options	Other changes during the year	Balance at the end of the year
Directors of G8 Education Limited				
Ordinary Shares				
J J Hutson^	800,000	-	850,000	1,650,000
C J Scott^	2,000,000	-	-	2,000,000
B H Bailison	-	-	-	-
A P S Kemp	103,043	-	-	103,043
S M Forrester	-	-	-	-
M Reynolds (retired 30 April 2013)	14,695	-	-	14,695
Other Key Management Personnel of the Group				
Ordinary Shares				
K R Lacey#	-	200,000	-	200,000
C P Sacre^	1,285,714	-	-	1,285,714
J D Fraser^	860,488	-	-	860,488

Name	Balance at the start of the year	Received during the year on the exercise of options	Other changes during the year	Balance at the end of the year
Directors of G8 Education Limited				
Ordinary Shares				
J J Hutson^	800,000	-	-	800,000
C J Scott^	2,000,000	-	-	2,000,000
B H Bailison	-	-	-	-
A P S Kemp	90,000	-	13,043	103,043
S M Forrester	-	-	-	-
M Reynolds	-	-	14,695	14,695
Other Key Management Personnel of the Group				
Ordinary Shares				
K R Lacey#	-	-	-	-
C P Sacre^**	500,000	-	785,714	1,285,714
D T Peters*	-	-	-	-
J D Fraser^	3,345	-	857,143	860,488

<sup>#</sup> K R Lacey was Chief Executive Officer until her resignation on 16 January 2013

#### Loans to Key Management Personnel

Details of loans made to directors of G8 Education Limited and other Key Management Personnel of the Group, including their associates, are set out below.

#### (i) Aggregates for Key Management Personnel

Group	Balance at the start of the year \$	Interest paid and payable for the year \$	Interest not charged \$	Balance at the end of the year	Number in Group at the end of the year
2013	1,865,034	102,408	-	1,640,000	3
2012	838,413	70,205	-	1,865,034	3

(ii) Individuals with loans above \$100,000 during the financial year

#### 2013

Name	Balance at the start of the year \$	Interest paid and payable for the year \$	Interest not charged	Balance at the end of the year \$	Highest indebtedness during the year \$
C J Scott	342,349	9,450	-	140,000	342,349
C P Sacre	913,611	54,000	-	900,000	913,611
J D Fraser	609,074	38,958	-	600,000	609,074

<sup>^</sup> Shares held by nominee

<sup>\*</sup> D T Peters was Chief Financial Officer until his resignation on 27 September 2012

<sup>\*\*</sup>C P Sacre sold 500,000 shares during 2012 and his nominee acquired 1,285,714.

Name	Balance at the start of the year \$	Interest paid and payable for the year \$	Interest not charged \$	Balance at the end of the year \$	Highest indebtedness during the year \$
C J Scott	441,372	20,643	-	342,349	449,365
C P Sacre	-	29,737	-	913,611	913,611
J D Fraser	-	19,825	-	609,074	609,074

Loans outstanding at the end of the current year, made to current directors and other Key Management Personnel of the Group include a secured loan to the nominee of Mr C J Scott of \$700,000, Mr C P Sacre of \$900,000 and Mr J D Fraser of \$600,000 all of which were made for a period of three years and are repayable in full on 25 April 2015. Interest is payable on these loans at the rate of 6% per annum. Dividends paid for the shares issued under the loan agreement are used to repay loan interest. The loans are full recourse and were issued to align executive interests with shareholders.

No write-downs or allowances for doubtful receivables have been recognised in relation to any loans made to Key Management Personnel.

#### (e) Other transactions with Key Management Personnel

Details of material transactions and their impact on the financial statements exclusive of GST at year end that Key Management Personnel and their related entities had with the Group during the year are as follows:

The following transactions occurred with Mr C J Scott up until 31 December 2013:

Mr C J Scott (Managing Director) who had the following	transactions:	<b>2013</b> \$	<b>2012</b> \$
a) Interest charged on share loan agreement	Revenue Interest income	9,450	20,643
b) Loan granted to nominee of Mr C J Scott to purchase 2,000,000 shares G8 Education Limited for a total amount of \$700,000 plus accrued			
interest less repayments	Non-current receivables	140,000	342,349

A loan was granted to issue 2,000,000 shares to Mr C J Scott's nominee on 18 May 2010 at \$0.35. The loan was for a period of 2 years at 6% per annum. The loan was extended for a further three year term to expire in April 2015. The extension of the loan was approved by shareholders at the Annual General Meeting held in April 2012. The interest on the loan is to be capitalised and repaid at the end of the three year extended term. Dividend payments from the Group will be utilised to repay interest repayments and/or debt reduction.

The following transactions occurred with Mr C P Sacre up until 31 December 2013:

Mr C P Sacre (Chief Operating and Financial Officer) who	had the following transactions:	2013 \$	<b>2012</b> \$
a) Interest charged on share loan agreement	Revenue Interest income	54,000	29,737
b) Loan granted to nominee of Mr C P Sacre to purchase 1,285,714 shares G8 Education Limited for a total amount of \$900,000 plus accrued	Non-current receivables		
interest less repayments		900,000	913,611
c) Share based payment expense for the difference in market price of the shares issued in (b) above	Employment Expenses Equity		
compared to loan value		133,893	114,562
d) Issue of 1,285,714 shares to nominee of Mr C P Sacre as described in (b) above	Equity Contributed Equity	_	1,014,562
ivii e i sacie as aescribea iii (b) above			1,014,302

A loan was made to enable subscription for 1,285,714 shares by Mr C P Sacre's nominee on 14 June 2012 at \$0.70 per share. The loan is for a period of three years at 6% per annum. The interest on the loan is to be capitalised and repaid at the end of the three year term. Dividend payments from the Group will be utilised to repay interest repayments and/or debt reduction. The fair value of the shares on issue date was \$0.95 and as a result the difference between the agreed price of \$0.70 and the price on issue date has been taken to employment expenses and equity as a share based payment.

The following transactions occurred with Mr J D Fraser up until 31 December 2013:

Mr J D Fraser (General Manager of Operations) who had	the following transactions:	<b>2013</b> \$	<b>2012</b> \$
a) Interest charged on share loan agreement	Revenue Interest income	38,958	19,825
b) Loan granted to nominee of Mr J D Fraser to purchase 857,143 shares G8 Education Limited for a total amount of \$600,000 plus accrued interest less repayments	Non-current receivables	600,000	609,074
c) Share based payment expense for the difference in market price of the shares issued in (b) above compared to loan value	Employment Expenses Equity	89,262	76,375
d) Issue of 857,143 shares to nominee of Mr J D Fraser as described in (b) above	Equity Contributed Equity	-	676,375

A loan was made to enable subscription for 857,143 shares by Mr J D Fraser's nominee on 14 June 2012 at \$0.70 per share. The loan is for a period of three years at 6% per annum. The interest on the loan is to be capitalised and repaid at the end of the three year term. Dividend payments from the Group will be utilised to repay interest repayments and/or debt reduction. The fair value of the shares on issue date was \$0.95 and as a result the difference between the agreed price of \$0.70 and the price on issue date has been taken to employment expenses and equity as a share based payment.

Karenlee Lacey (Chief Executive Officer - resigned 16 January 2013) who had the following transactions:	2013 \$	<b>2012</b> \$
k) Share based payment expense in relation to options	-	59,237

#### (f) The aggregate value of transactions with Key Management Personnel is:

	Consol	idated
	2013 \$	<b>2012</b> \$
Revenue		
Interest income	102,408	70,205
Expenses		
Employment expense	223,155	250,174
Current assets		
Trade and other receivables	-	-
Non Current assets		
Receivables	1,640,000	1,865,034
Equity		
Contributed equity	-	1,690,937

#### NOTE 26: REMUNERATION OF AUDITORS

During the year the following fees were paid or payable for services provided by the auditor of the Group, its related practices and non-related audit firms:

		Collsoi	luateu
		2013 \$	2012 \$
1.	Audit services		
HLB N	Mann Judd		
Audit	t and review of financial reports – half year	57,750	55,000
Audit	t and review of financial reports – year end	102,500	90,500
Total	Remuneration for audit services	160,250	145,500

	Consol	lidated
	2013 \$	2012 \$
1. Non-audit services		
HLB Mann Judd		
Taxation Services	23,330	21,771
Total Remuneration for non-audit services	23,330	21,771

It is the Group's practice to employ HLB Mann Judd on assignments additional to their statutory audit duties where HLB Mann Judd's expertise and experience with the Group are important. These assignments are principally tax advice, or where HLB Mann Judd is awarded assignments on a competitive basis. It is the Group's policy to seek competitive tenders for all major consulting projects.

Concolidated

#### **NOTE 27: CONTINGENCIES**

#### (a) Contingent liabilities

The Group had contingent liabilities at 31 December 2013 in respect of:

Australia – The Group was a defendant in proceedings before the A.C.T Supreme Court. The proceedings related to the decision by the Company not to proceed with the purchase of two child care centres in the A.C.T. in 2008. The plaintiff was seeking an order that the Company perform the contracts of \$3.9m, being the price of the two leasehold child care centres which the Group had contracted to purchase. The case was heard in April 2009 and judgement has been received in favour of the Group. The Plaintiff has now appealed the decision and the appeal is likely to be heard in 2014.

#### **NOTE 28: COMMITMENTS**

#### (a) Capital commitments

There is no capital expenditure contracted for at the reporting date but not recognised as a liability.

#### (b) Lease commitments: Group as lessee

(i) Non-cancellable operating leases for premises and vehicles

The Group leases various childcare facilities under non-cancellable operating leases. The leases have varying terms, escalation clauses and renewal rights. On renewal, the tems of the leases are re-negotiated.

Consolidated

	Conso	lidated
	2013 \$'000	2012 \$'000
Commitments in relation to leases contracted for at the reporting		
date but not recognised as liabilities, payable:		
Payable:		
Within one year	37,240	26,014
Later than one year but no later than five years	121,340	92,180
Later than five years	76,666	52,973
	235,246	171,167
Representing:		
Non-cancellable operating leases	235,246	171,167

#### (ii) Finance Leases

	Consol	idated
	2013 \$'000	2012 \$'000
Commitments in relation to vehicle finance leases are payable as follows:		
Within one year	17	17
Later than one year but no later than five years	45	62
Minimum lease payments	62	79
Future finance charges	(8)	(12)
Total lease liabilities	54	67
Representing lease liabilities:		
Current	14	13
Non-current	40	54
	54	67

#### NOTE 29: RELATED PARTY TRANSACTIONS

#### (a) Parent entity

The parent entity within the Group is G8 Education Limited.

#### (b) Subsidiaries

Interests in subsidiaries are set out in note 32.

#### (c) Key Management Personnel

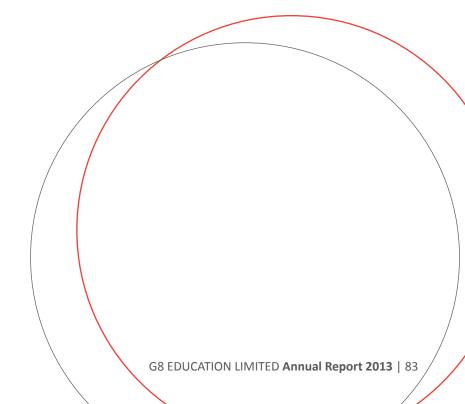
For details of transactions that Key Management Personnel and their related entities had with the Group during the year refer note 25 (e) and (f).

#### (d) Outstanding balance arising from transactions with related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

	Conso	lidated
	2013 \$'000	2012 \$'000
Non-Current receivables (share purchase loan)		
Key Management Personnel	1,640	1,865
Current payables (purchase of goods and services)		
Key Management Personnel	23	-

No provisions for doubtful debts have been raised in relation to any outstanding balances, and no expense has been recognised in respect of bad or doubtful debts due from related parties. All transactions with related parties during the year were made on normal commercial terms and conditions. Outstanding balances are secured and are repayable in cash.



# NOTE 30: BUSINESS COMBINATIONS

# **Current Period**

The acquisitions below have increased the Group's market share and are expected to reduce costs per centre through economies of scale. The goodwill is attributable to the future profitability of the acquired businesses.

2 May \$'000 \$,320 400 (236) 3,484 - - 3,796 3,796 3,796 3,796		)  -	200	2	^^	(CKI /OIV	)  - 	SINGALONE	12101
Apr - Dec April May \$\frac{\$\cupee,000}{\cupee,000} \frac{\$\cupee,000}{\cupee,000} \frac{\$\cupee,0000}{\cupee,000} \$\c						NSW			
Apr - Dec       April       May         \$'000       \$'000       \$'000         26,924       12,078       3,320         660       -       400         660       -       400         65,109       11,622       3,484         11,622       3,484         11,218       (154)       (114)         (1,218)       (336)       (198)         (1,578)       (490)       (312)         185       -       -         27,502       12,112       3,796         26,109       11,622       3,484         26,109       11,622       3,484		1	∞	1	3	20	2	10	86
\$'000 \$'000		July	July No	November Nov	November	December	December		
26,924 12,078 3,320 660 - 400 11,475) (456) (236) 11,622 3,484 (417) (154) (114) (1,218) (336) (198) (1,578) (490) (312) 185 185 27,502 12,112 3,796 26,109 11,622 3,484		\$',000	\$,000	\$ 000,\$	\$,000	\$,000	\$,000	\$,000	\$,000
1,475) (456) 3,320 660 - 400 (1,475) (456) (236) 1,622 3,484 (1,218) (154) (114) (1,218) (336) (198) (1,578) (490) (312) 185 27,502 12,112 3,796 26,109 11,622 3,484 1602 831									
660 - 400  (1,475) (456) (236)  11,622 3,484  (417) (154) (114)  (1,218) (336) (198)  (1,578) (490) (312)  27,502 12,112 3,796  26,109 11,622 3,484  16,848 7,275 3,247		2,380	10,821	1,095	11,500	22,569	3,041	23,110	120,134
11,622 3,484  26,109 11,622 3,484  (417) (154) (114) (1,218) (336) (198)  (1,578) (490) (312)  185	- 400	400	ı	831	ı	2,800	ſ	1	5,091
11,622 3,484  11,622 3,484  1,218 (154) (114)  (1,218) (336) (198)  (1,578) (490) (312)  185  27,502 12,112 3,796  26,109 11,622 3,484  10,848 7,275 3,247		(87)	(407)	(84)	ı	(1,497)	Г	1	(4,337)
(417) (154) (114) (1.218) (336) (198) (1.578) (490) (312) (27,502 12,112 3,796 26,109 11,622 3,484 15.49 1602 831		2,693	10,414	1,842	11,500	23,872	3,041	23,110	120,888
1t     57     -     -       (417)     (154)     (114)       (1,218)     (336)     (198)       (1,578)     (490)     (312)       185     -     -       27,502     12,112     3,796       26,109     11,622     3,484       10,848     7,275     3,247       1549     1602     831									
(417)     (154)     (114)       (1,218)     (336)     (198)       (1,578)     (490)     (312)       185     -     -       27,502     12,112     3,796       26,109     11,622     3,484       10,848     7,275     3,247       1549     1602     831	1	1	13	3	50	166	1		289
(1,218)     (336)     (198)       (1,578)     (490)     (312)       185     -     -       27,502     12,112     3,796       26,109     11,622     3,484       10,848     7,275     3,247       1549     1602     831		(36)	(198)	ı	ı	(314)	ſ	ı	(1,239)
red (1,578) (490) (312)  trust trust ustments 185 27,502 12,112 3,796 26,109 11,622 3,484  t  10,848 7,275 3,247		(61)	(254)	(96)	ı	(1,403)	ī	ı	(3,678)
trust 185 26,109 11,622 3,484  t 10,848 7,275 3,247	(010)	(50)	(420)	(60)	C	(1 EE2)			(869 1/)
trust  ustments  27,502  12,112  3,796  26,109  11,622  3,484  t  10,848  7,275  3,247		(96)	(439)	(93)	20	(1,552)	1	1	(4,020)
ustments 185									1
27,502 12,112 3,796 26,109 11,622 3,484  t 10,848 7,275 3,247	1	1	1	1	ı		160	1	345
t 10,848 7,275 3,247		2,790	10,853	1,935	11,450	25,424	2,881	23,110	125,171
10,848 7,275 3,247		2,693	10,414	1,842	11,500	23,872	3,041	23,110	120,888
1 549 1 602 831									
1 549 1 602		1,072	3,526	300 1	1,253	1,739	66	6,101	37,274
100/1	1,602 831 490	323	1,163	113	437	208	49	2,227	8,895
Acquisition Related Costs 278 6 16		1	1	1	ī		ī	1	300

\*Cash for the Singapore acquisition was paid in prior years. G8 Education Ltd took control of these centres from 1 January 2013. Refer to note 3; Critical Accounting Estimates and Judgements. Conribution from the acquisitions listed above for both revenue and profit for the year ended 31 December 2013, had the acquisitions settled on 1 January 2013 is impractible to quantify.

#### Contingent consideration

Where the Group has a contingent consideration in the table above the Group has a contractual liability to pay the former owner of the centre a deferred cash payment in the event that the centre based EBIT exceeds the contractual threshold for the 12 months post settlement refer to note 17.

At 30 June 2013 the Group had provisionally accounted for a contingent cash consideration of \$2.1 million across two acquisitons. Immediately upon settlment it became evident that the contingent cash consideration would not be met and as a result the amount has been reclassified from deferred consideration payable to goodwill.

#### NOTE 31: PARENT ENTITY DISCLOSURES

As at, and throughout the financial year ended 31 December 2013 the parent entity of the Group was G8 Education Limited.

Result of parent entity	2013 \$'000	2012 \$'000
Profit for the year after tax	41,436	3,795
Other comprehensive income	45	(229)
Total comprehensive income for the year	41,481	3,566
Financial position of parent entity at year end		
Current assets	144,397	46,916
Non-current assets	326,341	205,616
Total assets	470,738	252,532
Current liabilities	59,811	33,033
Non-current liabilities	113,152	68,619
Total liabilities	172,963	101,652
Total equity of parent entity comprising of:		
Contributed equity	302,001	180,160
Reserves	15,761	4,848
Accumulated losses	(19,987)	(34,128)
Total equity	297,775	150,880

#### Parent entity contingencies

Refer to note 27 for parent entity contigent liabilities .

#### Parent entity guarantees in respect of the debts of its subsidiaries

The parent entity has entered into a Deed of Cross Guarantee with the effect that the Company guarantees debts in respect of its subsidiaries.

Further details of the Deed of Cross Guarantee and the subsidiaries subject to the deed are disclosed in note 33.

#### **NOTE 32: SUBSIDIARIES**

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1(b).

			Equity ho	lding *
	Country of		2013	2012
Name of entity	incorporation	Class of shares	2013	%
Subsidiaries of Company			-	-
Grasshoppers Early Learning Centre Pty Ltd	Australia	Ordinary	52	52
Togalog Pty Ltd	Australia	Ordinary	100	100
RBWOL Holding Pty Ltd**	Australia	Ordinary	100	100
Ramsay Bourne Holdings Pty Limited**	Australia	Ordinary	100	100
Bourne Learning Pty Ltd	Australia	Ordinary	100	100
Ramsay Bourne Acquisitions (No.1) Pty Limited	Australia	Ordinary	100	100
Ramsay Bourne Acquisitions (No.2) Pty Limited**	Australia	Ordinary	100	100
RBL No. 1 Pty Ltd	Australia	Ordinary	100	100
Ramsay Bourne Licences Pty Limited	Australia	Ordinary	100	100
Sydney Cove Children's Centre Pty Ltd	Australia	Ordinary	100	-
Sydney Cove Children's Centre B Pty Ltd	Australia	Ordinary	100	-
Sydney Cove Children's Centre C Pty Ltd	Australia	Ordinary	100	-
Sydney Cove Property Holdings Pty Ltd	Australia	Ordinary	100	-
World Of Learning Pty Limited**	Australia	Ordinary	100	100
World Of Learning Acquisitions (No.1) Pty Limited	Australia	Ordinary	100	100
World Of Learning Acquisitions Pty Limited	Singapore	Ordinary	100	100
World Of Learning Licences Pty Limited	Singapore	Ordinary	100	100
G8 KP Pty Ltd**	Singapore	Ordinary	100	100
G8 Singapore Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts Corporate Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts Holdings Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts @ SC Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts @ YS Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts @ KK Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts @ TM Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts @ SK Pte Ltd	Singapore	Ordinary	100	100
Bright Juniors @ PGL Pte Ltd	Singapore	Ordinary	100	100
Cherie Hearts @ Gombak Pte Ltd	Singapore	Ordinary	100	100
Bright Juniors Pte Ltd	Singapore	Ordinary	100	100
Subsidiaries of Togalog Pty Ltd				
Grasshoppers Early Learning Centre Pty Ltd	Australia	Ordinary	48	48

<sup>\*</sup> The proportion of ownership interest is equal to the proportion of voting power held.

<sup>\*\*</sup> These subsidaries have been granted relief from the necessity to prepare financial reports in accordance with Class Order 98/1418 issued by the Australian Securities and Investment Commission. For futher information please refer to note 33.

#### NOTE 33: DEED OF CROSS GUARANTEE

G8 Education Limited, Grasshoppers Early Learning Centre Pty Ltd, Togalog Pty Ltd, RBWOL Holding Pty Ltd (Formerly Payce Child Care Pty Ltd), Ramsay Bourne Holdings Pty Ltd, Bourne Learning Pty Ltd (Formerly Ramsay & Bourne Pty Ltd), Ramsay Bourne Acquisitions (No.1) Pty Ltd, Ramsay Bourne Acquisitions (No.2) Pty Ltd, RBL (No. 1) Pty Ltd, Ramsay Bourne Licences Pty Ltd, World Of Learning Pty Ltd, World Of Learning Acquisitions (No.1) Pty Ltd, World Of Learning Acquisitions Pty Ltd, World Of Learning Licences Pty Ltd and G8 KP Pty Ltd are parties to a deed of cross guarantee under which each Company guarantees the debts of the others. By entering into the deed RBWOL Holding Pty Ltd, World of Learning Pty Ltd, G8 KP Pty Ltd, Ramsay Bourne Holding Pty Ltd, and Ramsay Bourne Acquisitions (No 2) Pty Ltd have been relieved from the requirement to prepare a Financial Report and Directors' Report under Class Order 98/1418 (as amended) issued by the Australian Securities and Investments Commission.

#### (a) Consolidated statements of comprehensive income

G8 Education Limited, RBWOL Holding Pty Ltd, World of Learning Pty Ltd, G8 KP Pty Ltd, Ramsay Bourne Holding Pty Ltd and Ramsay Bourne Acquisitions (No 2) Pty Ltd represent a 'closed group' for the purposes of the Class Order. The other parties to the deed of cross guarantee listed above do not require relief from Class Order 98/1418 as they do not meet the threshold to prepare a financial report and Directors' Report. All parties to the deed of cross guarantee (as listed above) are wholly owned subsidiaries of G8 Education Limited and the entire Group represent the 'extended closed group'.

Set out below is a consolidated statement of comprehensive income for the year ended 31 December 2013 of the closed group consisting of G8 Education Limited, RBWOL Holding Pty Ltd, World of Learning Pty Ltd, G8 KP Pty Ltd, Ramsay Bourne Holding Pty Ltd and Ramsay Bourne Acquisitions (No 2) Pty Ltd.

	2013 \$'000	2012 \$'000
Revenue from continuing operations	260,550	163,469
Other Income	550	964
Expenses		
Employee benefits expense	(152,272)	(99,628)
Occupancy	(30,691)	(20,907)
Direct costs of providing services	(20,342)	(12,625)
Legal fees	(733)	(784)
Amortisation	(381)	(473)
Depreciation expense	(2,894)	(1,892)
Impairment	-	(9)
Insurance	(669)	(504)
Other Expenses	(5,228)	(3,822)
Finance costs	(4,790)	(2,539)
Total expenses	(218,000)	(143,182)
Profit before income tax	43,100	21,251
Income tax (expense)	(13,619)	(6,991)
Profit for the year	29,481	14,260
Other Comprehensive income for the year, net of Tax	45	(229)
Total Comprehensive income for the year	29,526	14,031

#### (b) Balance Sheets

Set out below is a consolidated balance sheet as at 31 December 2013 of the closed group consisting of G8 Education Limited, RBWOL Holding Pty Ltd, World of Learning Pty Ltd, G8 KP Pty Ltd, Ramsay Bourne Holding Pty Ltd and Ramsay Bourne Acquisitions (No 2) Pty Ltd.

(No 2) Pty Ltd.	2013 \$'000	2012 \$'000
Current assets		
Cash and cash equivalents	110,500	21,009
Trade and other receivables	9,246	12,212
Other current assets	25,297	15,891
Assets classified as held for sale	-	108
Total current assets	145,043	49,220
Non-current assets		
Receivables	1,640	1,865
Investments in extended Group	9,010	8,698
Property, plant and equipment	16,960	9,834
Deferred tax assets	7,320	3,558
Intangible assets	290,101	192,401
Total non-current assets	325,031	216,356
Total assets	470,074	265,576
Current liabilities		
Trade and other payables	38,135	22,520
Borrowings	3,778	3,013
Provisions	11,088	7,199
Derivative Liability	283	328
Current tax liabilities	8,865	4,645
Total current liabilities	62,149	37,705
Non-current liabilities		
Borrowings	110,436	46,239
Other payables	760	-
Borrowings from extended group	-	6,628
Provisions	1,954	1,041
Total non-current liabilities	113,150	53,908
Total liabilities	175,299	91,613
Net assets	294,775	173,963
Equity		
Contributed equity	302,001	180,160
Reserves	15,761	(170)
Accumulated losses	(22,987)	(6,027)
Total equity	294,775	173,963

#### NOTE 34: EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

The following material matters have taken place subsequent to year end:

- The Group announced the proposed acquisition of 63 childcare centres for \$104.67m
- The Group signed a revised facility agreement with Bank of Western Australia which extends the term of the senior debt facility until March 2017.

#### NOTE 35: RECONCILIATION OF PROFIT AFTER INCOME TAX TO NET CASH INFLOW FROM OPERATING **ACTIVITIES**

	Conso	Consolidated	
	2013 \$'000	2012 \$'000	
Profit for the year	31,072	19,209	
Depreciation and amortisation	3,510	2,530	
Impairment expense	-	9	
Net gain on sale of operations	824	(10)	
Write back of deferred consideration not payable	(550)	(954)	
Increase in borrowing cost prepayments	30	379	
Tax benefit on equity – non cash	1,319	608	
Increase in trade and other debtors	(2,746)	(5,440)	
Increase in deferred tax asset	(3,762)	(1,675)	
Increase in trade and other payables	5,049	4,802	
Increase in other provisions	4,644	704	
Non-cash employee benefits expense - share based payments	208	250	
Increase in provision for income taxes payable	3,734	1,296	
Interest income	(557)	(1,755)	
Net exchange differences	260	-	
Net cash inflows from operating activities	43,035	19,953	

#### NOTE 36: EARNINGS PER SHARE

	Consolidated	
	<b>2013</b> Cents	2012 Cents
(a) Basic earnings per share		
Profit attributable to the ordinary equity holders of the Company	11.28	8.95
(b) Diluted earnings per share		
Profit from continuing operation attributable to the ordinary equity holders of the Company	11.28	8.94
Profit attributable to the ordinary equity holders of the Company	11.28	8.94
(c) Reconciliation of earnings used in calculating earnings per share	\$'000	\$'000
Basic earnings per share		
Profit attributable to the ordinary equity holders of the Company used in calculating basic earnings per share	31,072	19,209
Diluted earnings per share		
Profit attributable to the ordinary equity holders of the Company used in calculating diluted		
earnings per share	31,072	19,209

	Consol	idated
	2013 Number	2012 Number
d) Weighted average number of shares used as the denominator		
Weighted average number of ordinary shares used as the denominator in calculating basic		
earnings per share	275,461,031	214,559,200
Adjustments for calculation of diluted earnings per share:		
Options	-	400,000
Weighted average number of ordinary shares and potential ordinary shares used as the		
denominator in calculating diluted earnings per share	275,461,031	214,959,200

#### **NOTE 37: SHARE-BASED PAYMENTS**

Details of options over ordinary shares in G8 Education Limited provided as remuneration to Key Management Personnel of the Group are set out below. Value of options at grant date is set out below. When exercisable, each option is convertible into one ordinary share of G8 Education Limited. Further information on the options are set out in note 23 and note 26 to the financial statements.

The terms and conditions of each grant of options affecting remuneration in the previous, current or future reporting years are as follows:

Date vested and			Value per option	
Grant Date	exercisable	Expiry date	Exercise price	at grant date
27 September 2012	27 September 2012	27 March 2014	\$1.27	\$0.2193

The options listed above were exercised during the year.

• The model inputs for options granted during the year ended 31 December 2012 are set out on page 22.

The weighted average remaining contractual life of share options outstanding at the end of the year was Nil. No options were issued during 2013 or outstanding at 31 December 2013.

#### (a) Fair value of options granted

There were no options granted during the year ended 31 December 2013. The assessed fair value at grant date of the options issued during the year ended 31 December 2013 was nil.

The assessed fair value at grant date of options granted to the individuals is allocated equally over the year from grant date to vesting date, and the amount is included in the remuneration tables above. Fair values at grant date are independently determined using a binomial option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-fee interest rate for the term of the option.

#### (b) Expenses arising from share based transactions

Expenses arising from share-based payment transactions recognised during the year as part of employee benefit expenses were as follows:

	Consolidated	
	2013 \$'000	2012 \$'000
Options issued under executive option plan	-	(59)
Share based payment expense on fair value adjustment on shares		
issued to nominees of C P Sacre and J D Fraser	(223)	(191)
	(223)	(250)

Concolidated

### Directors' Declaration

In the Directors' opinion:

- (a) the financial statements and notes set out on pages 33 to 91 are in accordance with the Corporations Act 2001, including:
  - (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and of its performance for the financial year ended on that date;
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- (c) at the date of this declaration, there are reasonable grounds to believe that the members of the extended closed Group identified in note 33 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 33.

Note 1(a) confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Managing Director and Chief Financial Officer required by section 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the Directors.

Jennifer J Hutson Chairperson

17 February 2014

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G8 Education Limited ACN 95 123 828 553

#### INDEPENDENT AUDITOR'S REPORT

#### To the members of G8 Education Limited

#### Report on the Financial Report

We have audited the accompanying financial report of G8 Education Limited ("the company"), which comprises the consolidated balance sheet as at 31 December 2013, the consolidated income statement, consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration, for the consolidated entity. The consolidated entity comprises the company and the entities it controlled at the year's end or from time to time during the financial year.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In Note 1(a), the directors also state, in accordance with Accounting Standard AASB 101: *Presentation of Financial Statements*, that the consolidated financial report complies with International Financial Reporting Standards.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's and its controlled entities' internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### INDEPENDENT AUDITOR'S REPORT (continued)

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

#### Opinion

In our opinion:

- (a) the financial report of G8 Education Limited is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2013 and its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001;
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1(a).

#### Report on the Remuneration Report

We have audited the Remuneration Report included in pages 18 to 22 of the directors' report for the year ended 31 December 2013. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Opinion

In our opinion, the Remuneration Report of G8 Education Limited for the year ended 31 December 2013 complies with section 300A of the Corporations Act 2001.

**HLB Mann Judd Chartered Accountants** 

HLB Mann Judd

C J M King **Partner** 

Brisbane, Queensland Date: 17 February 2014

## Shareholder Information

The total issued capital of the Company as at 31 December 2013 was 300,302,719. On 10 January 2014, 1,402,386 shares were issued pursuant to the dividend reinvestment plan. The total issued capital of the Company as at the date of this annual report is 301,705,105.

The Shareholder information set out below was applicable as at 7 February 2014.

#### (a) Distribution of equity securities

Analysis of number of equity security holders by size of holding:

#### Class of equity security

	Shares	Holders	Options
100,001 and Over	255,670,021	110	-
10,001 - 100,000	28,508,653	1,151	-
5,001 - 10,000	8,843,247	1,163	-
1,001 - 5,000	7,781,377	2,869	-
1 - 1,000	901,807	1,716	-
	301,705,105	7,009	-

There were 259 holders of less than a marketable parcel of ordinary shares.

#### (b) Quoted Equity security holders

Twenty largest quoted equity security holders.

Name	Quoted Ordinary Shares held	Percentage of issued shares
LD MODE AND NOMINEES ALISTDALIA LIMITED		
J P MORGAN NOMINEES AUSTRALIA LIMITED	43,096,818	14.28%
HSBC CUSTODY NOMINEES	42,393,457	14.05%
NATIONAL NOMINEES LIMITED	40,743,664	13.50%
CITICORP NOMINEES PTY LIMITED	16,814,557	5.57%
BNP PARIBAS NOMS PTY LTD	14,681,851	4.87%
RBC INVESTOR SERVICES AUSTRALIA NOMINEES PTY LTD	14,069,829	4.66%
ORCHARD AUSTRALIA HOLDINGS PTY LTD	12,599,043	4.18%
JUWARSEH SCOTT	8,341,376	2.77%
GEOSINE PTY LTD	6,000,000	1.99%
CRAIG GRAEME CHAPMAN < NAMPAC DISCRETIONARY AC>	4,627,162	1.53%
BRAZIL FARMING PTY LTD	4,508,204	1.49%
GEOSINE PTY LTD	4,171,739	1.38%
MS K YIN	4,000,000	1.33%
CHRISTOPHER DOUGLAS PASSFIELD & RHONDA PASSFIELD	3,000,000	0.99%
MR DUNCAN FRASER FORREST & MRS JUDY MARIE FORREST	1,881,000	0.62%
GWYNVILL TRADING PTY LTD	1,737,730	0.58%
MR GARRY RONALD KLYE & MRS ROBYN ELIZABETH KLY	1,703,162	0.57%
UBS NOMINEES PTY LTD	1,684,718	0.56%
MR WILLIAM MAPSTONE & MRS LYNN ALEXANDRA HILDA MAPSTONE	1,500,000	0.50%
SUNCORP CUSTODIAN SERVICES PTY LTD	1,470,524	0.49%
	229,024,834	75.91%

#### (c) Substantial holders

Substantial holders as at 7 February 2014 in the Company are set out below:

Ordinary shares	Number held	Percentage
PERPETUAL LIMITED	17,361,853	5.75%
NATIONAL AUSTRALIA BANK	15,142,720	5.02%
	32,504,573	10.77%

#### (d) Voting rights

The voting rights attached to each class of equity securities are set out below.

#### Ordinary shares (i)

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share will have one vote.

#### (ii) Options

There are no voting rights attached to the options.

#### (e) Unquoted Securities

There are no unquoted securities on issue.



# Corporate Directory

#### **Directors**

J Hutson, Non-Executive Director

C Scott, Managing Director

B Bailison, Non-Executive Director

A Kemp, Non-Executive Director

S Forrester, Non-Executive Director

#### **Company Secretary**

C Sacre

#### Principal Registered Business Office in Australia

G8 Education Limited is a Company limited by shares, incorporated, and domiciled in Australia. It's registered office and principal place of business is:

159 Varsity Parade, Varsity Lakes

Telephone: 07 5581 5300 Facsimile: 07 5581 5311 www.g8education.edu.au

#### Share Registry:

Advanced Share Registry Limited 150 Stirling Hwy Nedlands, WA 6009

#### Auditor:

**HLB Mann Judd** Level 15, 66 Eagle Street Brisbane, QLD 4000

#### Lawyers:

Minter Ellison Gold Coast 165 Varsity Parade Varsity Lakes QLD 4217

#### Securities Exchange Listing:

G8 Education Limited shares are listed on the Australian Securities Exchange under the ticker code GEM.

Investing in the future of childcare Visit www.g8education.edu.au

